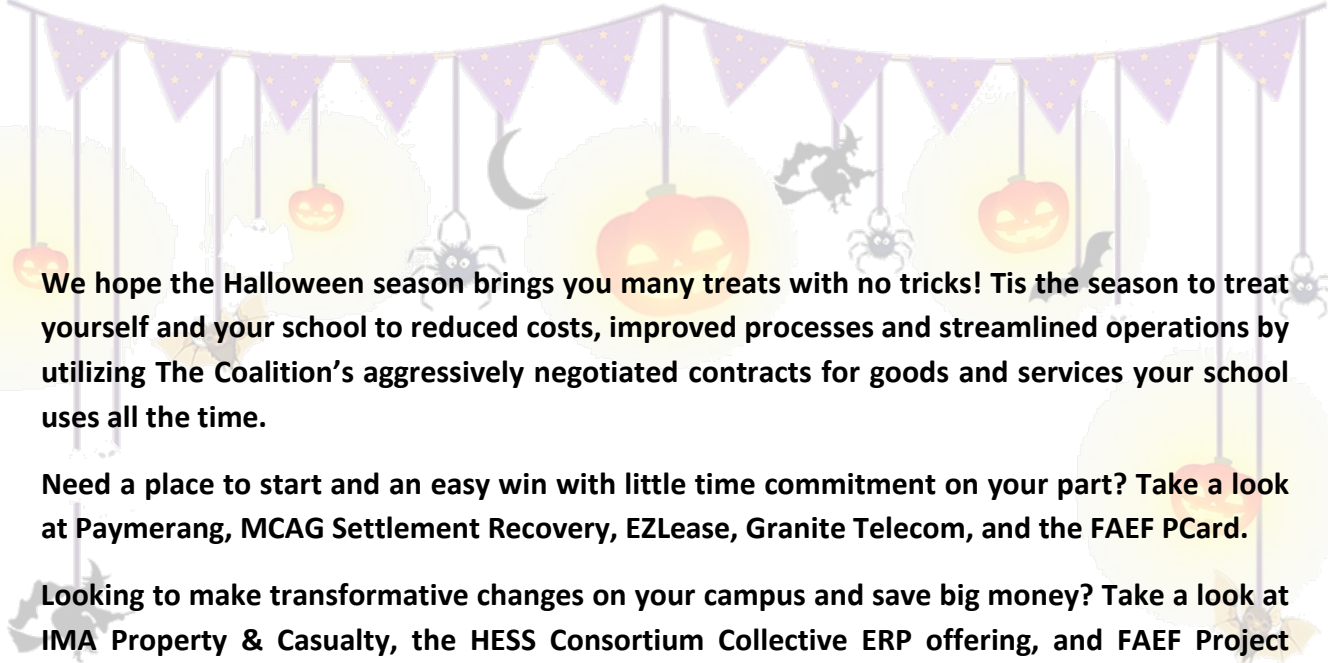




THE POWER — OF — COLLABORATION



We hope the Halloween season brings you many treats with no tricks! 'Tis the season to treat yourself and your school to reduced costs, improved processes and streamlined operations by utilizing The Coalition's aggressively negotiated contracts for goods and services your school uses all the time.

Need a place to start and an easy win with little time commitment on your part? Take a look at Paymerang, MCAG Settlement Recovery, EZLease, Granite Telecom, and the FAEF PCard.

Looking to make transformative changes on your campus and save big money? Take a look at IMA Property & Casualty, the HESS Consortium Collective ERP offering, and FAEF Project Financing.

Information on these partnerships (and more!) can be found below and on [The Coalition Website](#).

Coalition programs are of interest to CFOs, Controllers, HR, Student Services, Student Health, Athletics, Title IX, DEI, Facilities, Risk Managers, and IT. Please share this newsletter with other decision-makers on your campus.

COALITION PROGRAM DIRECTORY

Click [HERE](#) for details about these programs and contact information.

FINANCE

EZLease

[Lease Accounting Compliance](#)

Mindstream

Management Consulting

First American Education Finance

Purchasing Card

Project Financing

Paymerang

[Invoice and Payment Automation](#)

Transact/Cashnet

Incoming Payment Processing

MCAG

[Settlement Recovery Services](#)

TITLE IX / DEI

Grand River Solutions

DEI/Title IX support, Climate Surveys

ATHLETICS

CBIZ Borden Perlman Sports

Intercollegiate Sports Insurance

LEGAL

MCAG

[Settlement Recovery Services](#)

IMA

Property/Casualty/Risk Management/Cyber/Active Aggressor

HR

CastleBranch

[Employee Background Screening](#)

UnitedHealthcare

Employee Health Insurance

Liberty Mutual

Auto and Home Insurance

AffinityLTC

Long Term Care Insurance

Health Benefits Management

Remodel Health

FACILITIES/ENVIRONMENTAL

Fastenal

[MRO and Construction Supplies](#)

First American Education Finance

Project Financing

TELECOM/IT

Granite Telecommunications

[Telecom Solutions](#)

HESS Consortium

ERP

HEALTH/WELLNESS

UnitedHealthcare

Student Health Insurance

Employee Health Insurance

Telehealth, Behavioral Health

PARTNER SPOTLIGHT



The Coalition and **HESS** recently formed a strategic partnership to increase the opportunities for private nonprofit higher education institutions to leverage their collective buying power to reduce operating costs and streamline operations.

HESS collectively lowers costs and increases collaboration between private colleges and universities in the area of administrative systems and services by focusing on maximizing the effectiveness and efficiency of administrative software services and related technology to meet the increasing needs of diverse users while minimizing the resources used.

HESS is extending free membership to Coalition state association member institutions (that's you!) in the HESS Consortium for 2022-2023 and free registration for all private, nonprofit colleges and universities (that's you too!) to the 2022 HESS Consortium Members Conference on November 15-16, 2022.

- [Register for free membership in the HESS Consortium](#)
- [Register for the 2022 HESS Consortium Member Institutions Conference](#) *(Institutions must register for membership in HESS before registering for the conference)*

Questions? Contact Keith Fowlkes at keith.fowlkes@hessconsortium.org or call 859.516.3571.

PROGRAM UPDATES



Is Mandatory Long Term Care Insurance Coming to Your State?

Many states are proposing mandatory long term care legislation proposing that all working residents purchase long-term care insurance. Washington State has already implemented. New York and Pennsylvania have filed, and 12 additional states are currently in review with their own version of a mandatory long-term care insurance bill. If these bills pass and a working resident elects not to purchase private LTCi, employers will be obligated to deduct a monthly tax from non-compliant employee paychecks. This new proposal is a result of each state's Medicaid program budgets being exhausted due to LTC claims.

Here are some recent articles from various sources outlining this concern:

<https://www.mercer.us/our-thinking/healthcare/long-term-care-changes-in-a-new-york-minute.html>

https://www.thecentersquare.com/new_york/new-payroll-taxes-would-fund-new-york-pennsylvania-long-term-care-proposals-that-mirror-washingtons/article_a5d486aa-2b03-11ed-b766-13b3ca146f2e.html

<https://www.nasdaq.com/articles/will-the-long-term-care-tax-be-coming-to-your-state-soon>

The Coalition's LTC Program with Allstate that is managed by AffinityLTC satisfies the minimum requirements for the proposed bills that are currently being reviewed. Massachusetts, Vermont, and New York have special restrictions and conditions regarding LTC insurance, and AffinityLTC is working with A-rated carriers to come up with a solution to allow these states to offer LTCi to meet the potential laws being passed.

If you have questions or would like to set up a call to discuss options for offering group LTC insurance for your employees, contact:

Amy L. Ewbank | *Director of Corporate and Affinity Markets* | (717) 737-3060 x301 | amy@affinityltc.com

[More Information](#)



Grand River Solutions provides services for matters of Title IX, equity, student conduct, Clery Act, and DEI to campuses, communities, and workplaces. Our expert team will help you find the right solution for your institution, from as-needed options to full-service packages.

[More Information](#)

 **EZLease** It's time to start your ASC 842 compliance project.

Whether you have hundreds of leases or only a few, you still need to go through the process of identifying, abstracting, classifying, properly accounting for, and managing your leases throughout their term.

But where do you start? Check out this [webinar](#) to learn about:

- Detailed accounting examples
- Lease data required for accounting to achieve compliance
- Lease accounting tools to make your compliance project easier

As a member of your state private higher education association, you receive 20% off list price of EZLease. Questions? Contact us at cccs@ezlease.com. We're here to help!

[Quick Video Overview](#)

[More Information](#)



Coming Soon: Another Round of Settlement Checks

This quarter is an exciting time at MCAG as we are preparing to issue settlement checks to thousands of clients from several recently distributed settlements and those expected to be distributed soon. Eligible clients can expect to receive payments from us before the end of the year. Be on the lookout for more information from MCAG and our trusted referral partners, and read [MCAG's Q4 Report](#) for more information.

MCAG assists its clients with recovering money from class action settlement funds. MCAG does NOT create class actions—they continually search for class actions that have already settled and have funds available for their clients - allowing clients to focus on their business.

It's Your Money – MCAG Wants to Help You Get It Back!

[Quick Video Overview](#)

[More Information](#)



Address your **intercollegiate sports** exposure with coverage and discounted rates that are unique to Coalition member institutions.

[More Information](#)



Ditch Paper Checks and Achieve Your ROI Goals with Accounts Payable Automation

Check usage has slowly declined over the past two decades. However, most Accounts Payable (AP) departments still use paper checks for their business payments. On the surface, this tried-and-true method seems like a wise way to pay vendors, but paper checks could be doing more harm than good to your organization. [READ MORE HERE](#)



If you are thinking about comparing student health insurance plans or are interested in offering a plan for the first time, take a look at the Coalition Consortium Plan, as well as the advantages and benefits offered exclusively for member schools.

Contact: Dave Opperman | dopper@firstriskadvisors.com | (267) 880-2300

[More Information](#)

[Request a Quote](#)



Behavioral Health Student Solutions

With three levels of service, Behavioral Health Student Solutions offers a high level of flexibility that empowers universities to make choices about the resources their students need most.

Contact: Dave Opperman | dopper@firstriskadvisors.com | (267) 880-2300

[More Information](#)



Simplify Your Telecom Needs with One Provider for All Solutions

Granite delivers one-stop voice and data solutions to governmental agencies, educational institutions and multi-location businesses throughout the United States and Canada.

Contact: Joseph Gephart | coalition@granitenet.com | (561)868-8190

[15-minute \(audio only\) Intro](#) [Quick Video Overview](#) [More Information](#)



IMA's Higher Education practice has a 100% Success Rate in Driving Down colleges' net cost of their **Property & Casualty Insurance** Program.

For colleges not yet in the program, IMA's proprietary assessment and benchmarking process will allow CFOs and Risk Managers to efficiently and effectively quantify gaps and identify opportunities for improvement.

Contact: Blake Wells | VP, Higher Education Client Services Director | (316) 266-6213 | blake.wells@imacorp.com

[More Information](#)



Transform Your Institution to Thrive in a Post Pandemic World

Mindstream is a Management Consulting Firm focused on Transformation in Higher Education. We help colleges and universities reinvent themselves to meet today's challenges.

Contact: Joseph Garcia, President | jgarcia@mindstreamco.com | (210) 819-7306 | (210) 316-0510

[Introductory Webinar](#)

[More Information](#)



The **Coalition PCard Program** managed by First American Education Finance (FAEF) provides participants a group rebate **based on the aggregate spend of participating members schools**

as well as these additional member-only benefits:

- No minimum per college spend to earn rebates
- No accelerated bill payment required to receive earned rebate
- No annual fees

Danielle Buechel, Senior Product Specialist, (585) 643-3479, danielle.buechel@faef.com

[More Information](#)



Whether you are looking to **renew technology, renovate your campus**, or address **deferred maintenance** projects, FAEF's full suite of programs simplifies project financing allowing you to stay focused on advancing your institution.

[More Information](#)



As the world's most efficient supplier of OEM, MRO, and construction products, Fastenal has never wavered in their belief that great service starts with being close to their customers. Today they operate nearly 2,700 stores spanning all 50 states.

[Quick Video Overview](#)

[More Information](#)



Save on Background Screening

CastleBranch provides 70% of colleges and universities nationwide with a wide array of products and services, and it serves 80% of the nation's college and university nursing students.

A true industry leader, CastleBranch offers technology driven background screening solutions for students and your entire workforce, including employees, contractors, vendors, volunteers and more.

Each school has different needs for their background check, drug testing, and compliance needs, so savings vary. Some services are discounted by as much as 70% while others cannot be discounted due to federal and state laws. The average savings across all services is about 20%.

[Quick Video Overview](#)

[More Information](#)

The Coalition and its Program Partners Who We Are and What We Do



Visit the playlist – [Who We Are and What We Do](#) on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when new videos are added.

Program Overview Videos

(+/- 2 minutes each)

Quickly determine programs of interest to research further:

[The Coalition – Who We Are and What We Do](#)

[EZLease Accounting Software Overview](#)

[About Granite Telecommunications](#)

[Employee Screening from CastleBranch](#)

[Settlement Recovery Services from MCAG](#)

[Procure to Pay Automation from Paymerang](#)

[Maintenance, Repairs, and Operations Management from Fastenal](#)

Learn more about all the Coalition's cost-saving and transformative programs [HERE](#)

COALITION MEETINGS and EVENTS

Recent Events

[Paymerang Invoice and Payment Automation Roundtable 1 Discussion 1 \(recording\)](#)

[Title IX Summary Session \(recording\)](#)

[Purchasing Card Webinar \(more information\)](#)

[Payment and Invoice Automation Higher Ed Roundtable Discussion 2 \(slides/recording\)](#)

October 27 & 28: **NCICU Chief Financial Officers Meeting** at Elon University

Upcoming Events

November 15 & 16 (Virtual): 2022 **HESS Consortium Members Conference** ([more information](#))

NEWS from STATE ASSOCIATIONS



Liza Simon named WAICU Interim President & CEO

Liza Simon has been with WAICU almost 16 years, most recently as Senior Vice President for Finance and Operations. Upon the departure of Rolf Wegenke, Liza stepped into the role of Interim President & CEO until WAICU's new president, Eric Fulcomer starts in mid-December.



Longtime Staff Member Mason Dyer Tapped to Lead AIKCU

The Association of Independent Kentucky Colleges and Universities (AIKCU) has appointed Mason Dyer to lead the organization as interim president, effective December 1, 2022.

Dyer has served AIKCU and its members in a variety of roles since 2005. He is currently Vice President of Public Affairs, leading AIKCU's public relations, marketing and communications, and research efforts, as well as being instrumental in the association's advocacy and policy efforts on behalf of its 18 member colleges and universities. He also works closely with many senior campus leaders through AIKCU's collaborative group activities.

Dyer succeeds Dr. OJ Oleka, president of AIKCU since 2019, who recently announced he will step down from his role November 30, 2022, to pursue other opportunities.

