

A background image for the section header showing several hands of different skin tones stacked on top of each other in a pyramid shape. The text "THE POWER OF COLLABORATION" is overlaid in white, bold, sans-serif capital letters. "THE POWER" is on the top line, "OF" is in the middle with horizontal lines on either side, and "COLLABORATION" is on the bottom line.

THE POWER — OF — COLLABORATION

As a new academic year gets underway, we hope you found some time to unwind and relax this summer. Coalition staff had a busy summer negotiating agreements with several new program partners and finalizing a major new partnership with HESS – the Higher Education Systems & Services Consortium (HESS).

We are excited and pleased to announce that Keith Fowlkes, Co-founder and Executive Director of HESS joined the Coalition staff on August 23 as VP of Technology. Keith brings a wealth of knowledge in the areas of technology and administrative services. Through Keith and HESS, The Coalition has a new agreement with DriveStream for implementing Oracle services at a remarkable discount. Several Coalition/HESS members have already taken advantage of the DriveStream agreement, and we expect the HESS/Coalition partnership to create many additional opportunities for future savings. See details below.

We are also excited to announce a new partnership with Grand River Solutions. Grand River Solutions specializes in providing Title IX, equity, student conduct, DEI, and Clery Act support services to campuses. See details below.

Lyen and Anita

COALITION PROGRAM DIRECTORY

Click [HERE](#) for details about these programs and contact information.

FINANCE

EZLease

[Lease Accounting Compliance](#)

Mindstream

Management Consulting

First American Education Finance

Purchasing Card

Project Financing

Paymerang

[Invoice and Payment Automation](#)

Transact/Cashnet

Incoming Payment Processing

MCAG

[Settlement Recovery Services](#)

TITLE IX / DEI

NEW!

Grand River Solutions

DEI/Title IX support, Climate Surveys

ATHLETICS

CBIZ Borden Perlman Sports

Intercollegiate Sports Insurance

LEGAL

MCAG

[Settlement Recovery Services](#)

IMA

Property/Casualty/Risk Management/Cyber/Active Aggressor

HR

CastleBranch

[Employee Background Screening](#)

UnitedHealthcare

Employee Health Insurance

Liberty Mutual

Auto and Home Insurance

AffinityLTC

Long Term Care Insurance

Health Benefits Management

Remodel Health

FACILITIES/ENVIRONMENTAL

Fastenal

[MRO and Construction Supplies](#)

First American Education Finance

Project Financing

TELECOM/IT

Granite Telecommunications

[Telecom Solutions](#)

NEW!

HESS Consortium

ERP

HEALTH/WELLNESS

UnitedHealthcare

Student Health Insurance

Employee Health Insurance

Telehealth, Behavioral Health

PARTNER SPOTLIGHT

NEW!



The Coalition and the Higher Education Systems and Services Consortium (HESS) have formed a strategic partnership to increase the opportunities for private nonprofit higher education institutions to leverage their collective buying power to reduce operating costs and streamline operations.

Private non-profit colleges and universities often lack the buying power of large public universities and are less able to negotiate favorable pricing and terms with vendors. Both the Coalition and HESS work on behalf of private nonprofit colleges to deliver programs that lower costs, streamline operations, and improve processes. HESS focuses on administrative systems and services and the associated support technology; The Coalition focuses on partnerships that maximize operational efficiencies and reduce institutional risk.

Keith Fowlkes, the co-founder of HESS and a leader in higher education technology for nearly 30 years, has joined the Coalition as their new VP of Technology. “This strategic partnership is moving both of our organizations to the next level in helping private, non-profit institutions save money and build our national community of practice. Together we will be much stronger and more effective than we are individually”, said Fowlkes.

“HESS is delighted at this new strategic partnership with the Coalition for College Cost Savings. Together, our organizations can work together toward common goals for creating opportunities for private colleges to transform processes, reduce costs, and streamline operations to lower the cost of delivering education,” said Carol Smith, President of the HESS Board of Directors.

“We have worked side-by-side for years, and I am excited to now be working hand-in-hand with Keith and HESS,” said Lyen Crews, President of The Coalition. “We advocate for and serve the same constituents, so it just makes sense to join forces and work together.”

Visit www.thecoalition.us and www.hessconsortium.org for more information.

See below for a special offer from HESS for Coalition member schools!!

PARTNER SPOTLIGHT

NEW!

The Coalition is pleased to announce a new partnership with **Grand River Solutions**.

Grand River Solutions provides services for matters of Title IX, equity, student conduct, Clery Act, and DEI to campuses, communities, and workplaces. Our expert team will help you find the right solution for your institution, from as-needed options to full-service packages. Our services are tailored to your specific needs and requirements; the work is customized to assist you in your efforts to build spaces that are free from discrimination, sexual harassment, and violence.

The services we offer include investigations, hearings, and appeals; informal resolution; staff and student trainings; process and policy assessment; diversity, equity, and inclusion consulting; accessibility and disability compliance; and consulting and mentorship. We provide a broad range of services to support and help an institution achieve its equity goals including campus climate surveys. Our Sexual Misconduct and Diversity, Equity, and Inclusion (DEI) climate surveys utilize leading statistical tools and data analysis techniques to improve completion rates, assess institutional challenges, and help communities build on existing strengths.

The Coalition/Grand River Solutions partnership provides preferred pricing and exclusive services to private colleges and universities across the country.

[MORE INFORMATION](#)

NEWS from PROGRAM PARTNERS

2022 Draft Title IX Regulations: A Summary Session for Coalition Members **by Grand River Solutions** (recorded 8/25)



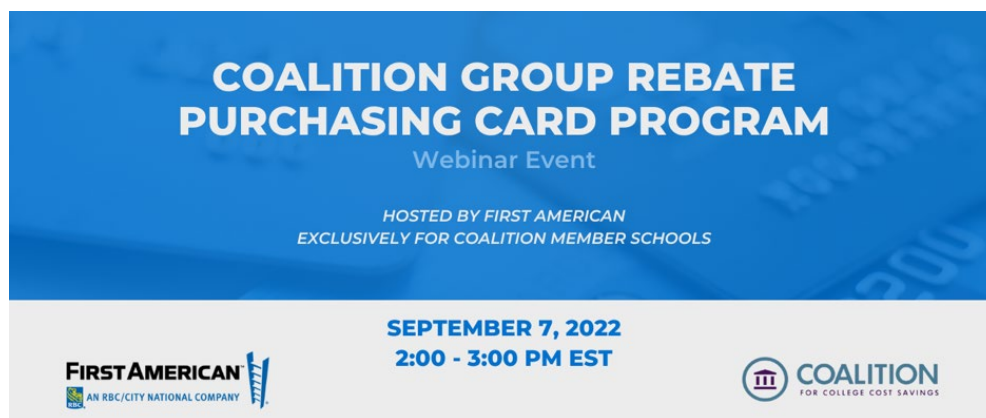
The U.S. Department of Education released draft Title IX Regulations on June 23, 2022, the 50th Anniversary of the passage of Title IX. Hear about Title IX's expanded scope, potential changes to formal and informal resolution, and more from Grand River Solutions' subject-matter experts [Joseph Storch](#) and [Andrea Stagg](#)

As a reminder, continue to follow your current policies and procedures that are compliant with the 2020 Final Rule until the effective date of the new 2022 Title IX Regulations.

[RECORDING HERE](#)

You're Invited!

Coalition Group Rebate Purchasing Card Overview



Date: Wednesday, September 7

Time: 2:00 – 3:00 (Eastern Time)

The Live (via Zoom) Demonstration Will Review:

- How peer institutions are benefiting and utilizing their purchasing cards. We will provide examples of how your peers are customizing the program to their unique needs and how group rebate programs have impacted your peers in other states.
- Managing the reconciliation process with customized limits and controls. With City National Bank's purchasing card program, administrators will have more control throughout the reconciliation process including the ability to override expenses at any point in the process.
- How to leverage an online program for cardholders to submit expenses. Cardholder can upload receipts on-the-go and attach the documents to expense reports that can be submitted to program administrators by the due date.
- Benefiting from a group rebate exclusive for Coalition member schools. A City National Bank Group Rebate Program allows member schools to take advantage of a higher rebate rate, with no annual fees, based on your group's total spend each year.

[**REGISTER HERE**](#)

You're Invited!

Paymerang Invoice and Payment Automation Demo and Roundtable Discussion

Join us for a Payment and Invoice Automation Platform demo to learn how to automate from invoice receipt to payment reconciliation in one platform.

Putting check payments and paper invoices, and all the headaches that come with them, in the past is one of the best changes an AP department can make. Invoice Automation allows finance professionals to gain immediate visibility to all invoices and their approval status, along with enabling companies to go paperless through electronic processing and archiving. Payment Automation enables organizations to process all vendor payment batches at the click of a button, while streamlining reconciliation and reducing vendor inquiries.

Register for our educational webinar to learn how much time and money your institution can save.

Date: Tuesday, September 13

Time: 2:00 Eastern

[REGISTER HERE](#)



A Special Offer from HESS!

In recognition and celebration of the new strategic partnership between the Coalition and HESS, Coalition members schools will receive a **free membership** this year in the HESS Consortium as well as **free registration to the 2022 HESS**

Consortium Member Institutions Conference (virtual).

- [Register for free membership in the HESS Consortium](#)
- [Register for the 2022 HESS Consortium Member Institutions Conference](#)
(Institutions must register for membership in HESS before registering for the conference)

 **EZLease** Lease Accounting Software Simplified

EZLease is fast, simple lease accounting software that helps you achieve ASC 842 compliance in **HOURS**. This time of year is stressful enough – EZLease can help make compliance easier.

Get started on lease accounting compliance with **20% off the list price** on EZLease - exclusively for Coalition for College Cost Savings members!

Check out our [partner page](#) for useful links or test out the software yourself with the [free trial](#)!

Questions? Contact us at cccs@ezlease.com.

[Product Demo](#)

[More Information](#)



It's Your Money – MCAG Wants to Help You Get It Back!

MCAG assists its clients with recovering money from class action settlement funds. MCAG does NOT create class actions—they continually search for class actions that have already settled and have funds available for their clients - allowing clients to focus on their business.

Several private colleges that are MCAG clients recently received money from the \$205M [Optical Disk Drive Antitrust Settlement](#). Did you miss out because you didn't submit a claim? Don't let the next opportunity pass you by – become an MCAG client today!

To Become an MCAG Client, click [HERE](#) to visit MCAG's website for Coalition members. MCAG charges Coalition members an all-inclusive contingent fee at a discounted rate of 20% of recoveries (standard is 30%).

[Quick Video Overview](#)

[More Information](#)



Maximize Your AP Performance with the Benefits of Cloud Technology

Migrating AP to the cloud – processing, storing, and accessing information via the Internet rather than using a local hard drive – overcomes many operational issues that AP departments face.

[READ MORE HERE](#)

Don't Become a Statistic: Protect Yourself from Check Fraud

Check fraud is up 106%. How are you going to protect yourself against payments fraud? It's more important than ever that business departments assess whether their payment methods protect them from a fraudulent attack.

[READ MORE HERE](#)



If you are thinking about comparing student health insurance plans or are interested in offering a plan for the first time, take a look at the Coalition

Consortium Plan, as well as the advantages and benefits offered exclusively for member schools.

All Plans include:

- Intramural and club sports coverage
- Global Emergency Medical Assistance
- 24/7 Telemedicine
- Mental health telehealth services
- 24/7 Crisis & Counseling Support

Contact: Dave Opperman | dopper@firstriskadvisors.com | (267) 880-2300

[More Information](#)

[Request a Quote](#)



Simplify Your Telecom Needs with One Provider for All Solutions

A true POTS replacement. Available. Reliable. Cost-effective.

Does “One Stop Shop”, “US-Based Customer Service with < 30 second response time”, and “Savings up to 50%” sound good to you?

Granite delivers one-stop voice and data solutions to governmental agencies, educational institutions and multi-location businesses throughout the United States and Canada, providing:

- Savings up to 50%
- A single point of contact, program manager for all customer service issues
- One customizable invoice for all customer locations, both enterprise and nationwide
- An exclusive web-based portal that allows for inventory visibility, customized reporting, usage, ticketing, and more

Granite has partnered with EPIK, a qualified MFVN (Managed Facilities-based Voice Network) to provide a POTS alternative that is fully compatible with fire, safety and virtually all other analog devices. Learn more [HERE](#).

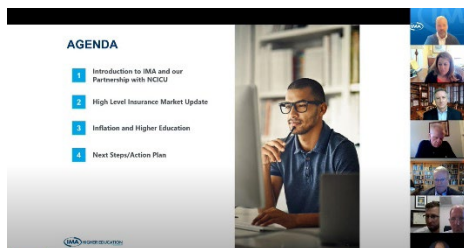
Contact: Joseph Gephart | coalition@granitenet.com | (561)868-8190

[15-minute \(audio only\) Intro](#) [Quick Video Overview](#) [More Information](#)



Property & Casualty Insurance Market Update

This webinar was presented to colleges in NC, but the information applies to everyone. Thank you to NCICU for sharing!



(click to view)



New Group LTC Product Now Available

AffinityLTC, the Coalition's endorsed partner for Long Term Care insurance, has a **new group LTC offering** for members. The new product is available in all states ***except NY, MA, and VT***. AffinityLTC is working on a comparable product for those states.

Features include:

- Allstate Benefits: A+ rated carrier.
- Utilizes Life Insurance with a LTC rider (state specific) which eliminates the "use it or lose it" drawback of a traditional LTC product.
- Completely voluntary program for employees ages 18-80. Full-time and part-time/adjuncts working 20+ hours per week are eligible.
- True Guarantee Issue with benefit up to \$175,000 for employees ages 18-70. (Simplified Issue for ages 71-80).
- Can be set up as direct billing or payroll deduction.
- Easy turnkey enrollment - driven towards online employee entered enrollment - no agent pressure.

Contact: Amy L. Ewbank | *Director of Corporate and Affinity Markets* | (717) 737-3060 x301 | amy@affinityltc.com

[More Information](#)



IMA's Higher Education practice has a 100% Success Rate in Driving Down colleges' net cost of their Property & Casualty Insurance Program.

For colleges not yet in the program, IMA's proprietary assessment and benchmarking process will allow CFOs and Risk Managers to efficiently and effectively quantify gaps and identify opportunities for improvement.

Contact: Blake Wells | VP, Higher Education Client Services Director | (316) 266-6213 | blake.wells@imacorp.com

[More Information](#)



Transform Your Institution to Thrive in a Post Pandemic World

Mindstream is a Management Consulting Firm focused on Transformation in Higher Education. We help colleges and universities reinvent themselves to meet today's challenges, challenges like:

- Reversing first time enrollment and retention declines,
- Re-imagining workflows and organizations in light of budget cuts, and
- Altering the institution's culture to keep needed change alive.

PROGRAM BENEFITS AND COST SAVINGS

- 15% discount on all Mindstream services
- Guaranteed net return of 2 x fees
- No Cost Stress Test

Contact: Joseph Garcia, President | jgarcia@mindstreamco.com | (210) 819-7306 | (210) 316-0510

[Introductory Webinar](#)

[More Information](#)



CACUBO

Central Association of College
& University Business Officers

September 25 – 27

St. Louis, MO

Come visit the Coalition and select program partners at CACUBO next month. We'll be in booth 501, eager to help you win a prize AND discuss which Coalition programs could help your college/university save money, improve processes, streamline operations, reduce risks, improve fiscal security, and more!



Behavioral Health Student Solutions

Helping create peace of mind for our nation's students through counseling, online support, and self-help resources

With three levels of service, Behavioral Health Student Solutions offers a high level of flexibility that empowers universities to make choices about the resources their students need most.

Behavioral Health Student Essentials: Digital Programs

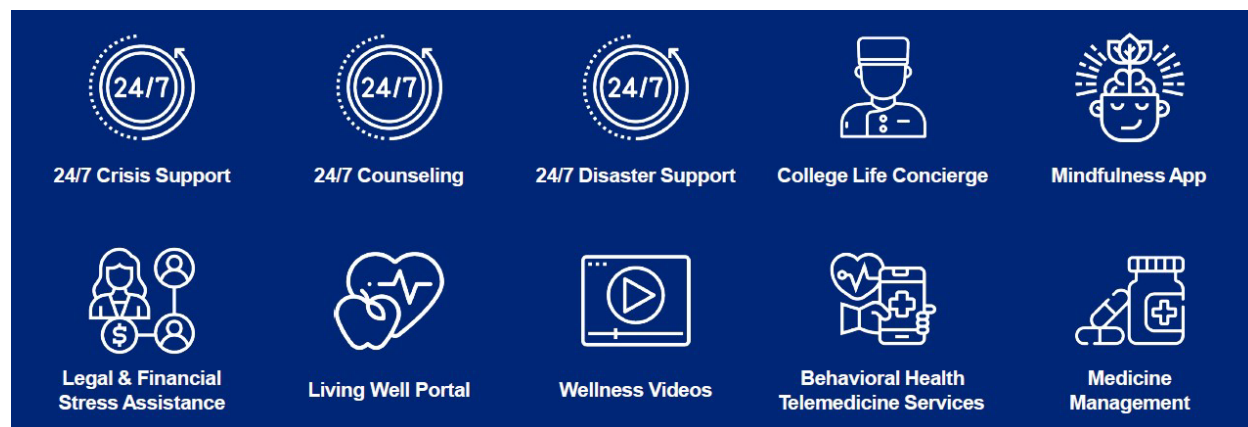
- Structured Digital Self-help Resources
- College Life Concierge Services
- In-the-Moment Tools
- Tele-coaching
- 24/7 Crisis Support
- 24/7 Unlimited Counseling

Behavioral Health Student Enhanced: Remote Licensed Care

- Telehealth Medical
- Telehealth Behavioral
- including Psychiatry

Behavioral Health Student Complete (Includes all items above)

Personalized student support –anytime, anywhere



Questions about services and enrolling students?

Contact: Dave Opperman | dopper@firstriskadvisors.com | (267) 880-2300

The Coalition and its Program Partners Who We Are and What We Do



Visit the playlist – [Who We Are and What We Do](#) on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when new videos are added.

Program Overview Videos

(+/- 2 minutes each)

Quickly determine programs of interest to research further:

[The Coalition – Who We Are and What We Do](#)

[EZLease Accounting Software Overview](#)

[About Granite Telecommunications](#)

[Employee Screening from CastleBranch](#)

[Settlement Recovery Services from MCAG](#)

[Payment Automation from Paymerang](#)

[Maintenance, Repairs, and Operations Management from Fastenal](#)

Learn more about all the Coalition's cost-saving and transformative programs [HERE](#)

STATE ASSOCIATION NEWS



WAICU Announces Dr. Eric Fulcomer as Next President

The Wisconsin Association of Independent Colleges and Universities (WAICU) Board of Directors has announced Dr. Eric Fulcomer as its next President and CEO beginning mid- December 2022.

Dr. Fulcomer is the current President at Rockford University. With almost 30 years of experience in higher education, he is a longtime university administrator and has developed a broad understanding of various organizational functional areas including strategic planning, government relations, fiscal management, and fundraising.



Council of Independent Colleges in Virginia President Retiring after 40 Years of Leadership

Robert Lambeth, Jr., the longest serving president of a state private college association in the US, has announced his plans to retire.

During Lambeth's presidency, CICV developed an innovative self-insured health insurance program for the employees of CICV institutions, led the creation of the first nonprofit higher education 403b multiple employer plan, was the key proponent for a solar energy program that promoted solar energy at Virginia private colleges, and collaborated with law makers to develop and expand the Tuition Assistance Grant for Virginia students.

Lambeth will continue his work until a successor is selected.

Read the full press release [HERE](#).



COALITION MEETINGS and EVENTS

Recent Events

[Paymerang Invoice and Payment Automation Roundtable 1 Discussion \(recording\)](#)

[Title IX Summary Session \(recording\)](#)

Upcoming Events

September 7: PCard Webinar – 2:00 eastern [**REGISTER HERE**](#)

September 13: Payment and Invoice Automation Higher Ed Roundtable 2 Discussion - 2:00 eastern [**REGISTER HERE**](#)

September 25-27: CACUBO - Come visit The Coalition and its Program Partners in the Exhibit Hall to learn how Coalition programs can save you money and streamline your operations.

