

A background image for the section header showing several hands of different skin tones stacked together in a pyramid shape, symbolizing collaboration. The image is slightly blurred and has a dark, muted color palette.

THE POWER — OF — COLLABORATION

The Coalition creates opportunities for private nonprofit colleges to save money, streamline operations and improve processes through programs designed specifically to meet your needs. These cost-saving and transformative programs have been aggressively negotiated on your behalf and are available to your college/university because they are a member of your state's private college association.

The Coalition has recently launched several new programs:

- **Group Long Term Care** offering from AllState through AffinityLTC
- **Lease Accounting** Software from EZLease
- **Telecom/Data** Solutions from Granite Telecommunications
- **Management Consulting** from Mindstream
- **Health Benefits Management** from Remodel Health

There are pages on the [Coalition website](#) for each Coalition program that provide details and contact information.

We hope you'll take some time to learn more about each Coalition program, many of which offer savings and benefits unavailable elsewhere, and join the hundreds of other private colleges and universities across the nation, along with their employees and students, that benefit from these programs.

Visit the [Coalition website](#), [YouTube Channel](#), [contact us](#), or speak with your state association to learn more.

COALITION PROGRAMS

FINANCE

EZLease
Lease Accounting Compliance

Mindstream
Management Consulting

First American Education Finance
Purchasing Card
Project Financing

Paymerang
Electronic AP Payments
Invoice Automation

Transact/Cashnet
Incoming Payment Processing

MCAG
Settlement Recovery Services

ATHLETICS

CBIZ Borden Perlman Sports
Intercollegiate Sports Insurance

LEGAL

MCAG
Settlement Recovery Services

IMA
Property/Casualty/Risk
Management/Cyber/Active Aggressor

HR

Remodel Health
Health Plan Management

CastleBranch
Employee Background Screening

UnitedHealthcare
Employee Health Insurance

Liberty Mutual
Auto and Home Insurance

AffinityLTC
Long Term Care Insurance

FACILITIES/ENVIRONMENTAL

Fastenal
MRO and Construction Supplies

First American Education Finance
Project Financing

TELECOM/IT

Granite Telecommunications
Telecom Solutions

HEALTH/WELLNESS

UnitedHealthcare
Student Health Insurance
Employee Health Insurance
Telehealth, Tele Mental Health

Click [HERE](#) for details about these programs and contact information.

NEWS from PROGRAM PARTNERS



 paymerang | finance automation for the modern enterprise

SEVENTY-FOUR PERCENT OF ORGANIZATIONS WERE TARGETS OF PAYMENT FRAUD IN 2020

All it takes is one bad click for an entire organization to crumble.

([read more](#))

 paymerang | finance automation for the modern enterprise

The Value of Keeping Humans in the Loop in an Automated Environment

The key to optimizing AP lies in balancing people and process automation.

([read more](#))

YOU'RE INVITED!!

Paymerang Invoice and Payment Automation Demo and Roundtable Discussion

Learn how to automate – from invoice receipt to payment reconciliation – in one platform

Tuesday, June 21 2:00 Eastern

[REGISTER HERE](#)



Simplify Your Telecom Needs with One Provider for All Solutions



Granite has partnered with EPIK, a qualified MFVN (Managed Facilities-based Voice Network) to provide a POTS alternative that is fully compatible with fire, safety and virtually all other analog devices. Learn more [HERE](#).



[Granite Again Named Cradlepoint Partner of the Year](#)



[Granite Earns Fortinet's SD-WAN Partner of the Year Award](#)

Granite delivers one-stop voice and data solutions to governmental agencies, educational institutions and multi-location businesses throughout the United States and Canada, providing:

- Savings up to 50%
- A single point of contact, program manager for all customer service issues
- One customizable invoice for all customer locations, both enterprise and nationwide
- An exclusive web-based portal that allows for inventory visibility, customized reporting, usage, ticketing, and more

Contact: Joseph Gephart | coalition@granitenet.com | (561)868-8190

[15-minute \(audio only\) Intro](#) [Quick Video Overview](#) [More Information](#)



Lease Accounting Software Simplified

Mark lease accounting compliance off your to-do list so you can enjoy your summer. ASC 842 deadlines are here, and now is a great time to start implementing a solution.

Unlike other lease accounting solutions and spreadsheets, EZLease has no implementation costs. EZLease provides fast, simple lease accounting, helping you achieve compliance within hours. Check out our [partner page](#) for useful links or test out the software yourself with the [free trial](#)!

Questions? Contact us at cccs@ezlease.com.

[Product Demo](#)

[More Information](#)



New Group LTC Product Now Available

AffinityLTC, the Coalition's endorsed partner for Long Term Care insurance, has a **new group LTC offering** for members. The new product is available in all states ***except*** NY, MA, and VT. AffinityLTC is working on a comparable product for those states.

Features include:

- Allstate Benefits: A+ rated carrier.
- Utilizes Life Insurance with a LTC rider (state specific) which eliminates the "use it or lose it" drawback of a traditional LTC product.
- Completely voluntary program for employees ages 18-80. Full-time and part-time/adjuncts working 20+ hours per week are eligible.
- True Guarantee Issue with benefit up to \$175,000 for employees ages 18-70. (Simplified Issue for ages 71-80).
- Can be set up as direct billing or payroll deduction.
- Easy turnkey enrollment - driven towards online employee entered enrollment - no agent pressure.

Contact: Amy L. Ewbank | *Director of Corporate and Affinity Markets* | (717) 737-3060 x301 | amy@affinityltc.com

[More Information](#)



Now Available! The 2022 National Health Benefits Analysis from Remodel Health

(Click [HERE](#) to access the full report)



Revolutionize the way you deliver health benefits to your employees

With Remodel Health, colleges can revolutionize the way they deliver health benefits to their employees by replacing old group plans with “Managed Individual Health Benefits”. Just as 401(k)s replaced pension plans in the 1980s moving retirement benefits from defined benefit plans to defined contribution plans, Managed Individual Health Benefit plans move employee health benefits from defined benefits to defined contributions. This switch results in an average of 30-50% savings on health benefits for colleges.

[Introductory Webinar](#)

[More Information](#)



Transform Your Institution to Thrive in a Post Pandemic World

Mindstream is a Management Consulting Firm focused on Transformation in Higher Education. We help colleges and universities reinvent themselves to meet today's challenges, challenges like:

- Reversing first time enrollment and retention declines,
- Re-imagining workflows and organizations in light of budget cuts, and
- Altering the institution's culture to keep needed change alive.

PROGRAM BENEFITS AND COST SAVINGS

- 15% discount on all Mindstream services
- Guaranteed net return of 2 x fees
- No Cost Stress Test

Contact: Joseph Garcia, President | jgarcia@mindstreamco.com | (210) 819-7306 | (210) 316-0510

[Introductory Webinar](#)

[More Information](#)



It's Your Money – MCAG Wants to Help You Get It Back!

MCAG assists its clients with recovering money from class action settlement funds. MCAG does NOT create class actions—they continually search for class actions that have already settled and have funds available for their clients - allowing clients to focus on their business.

To Become an MCAG Client, click [HERE](#) to visit MCAG's website for Coalition members. MCAG charges Coalition members an all-inclusive contingent fee at a discounted rate of 20% of recoveries (standard is 30%).

[Quick Video Overview](#)

[More Information](#)



Now is the time to consider a Group Rebate Program for summer implementation!

The Coalition PCard Program managed by First American Education Finance (FAEF) provides participants a group rebate **based on the aggregate spend of participating members schools** (see chart below) as well as these additional member-only benefits:

- No minimum per college spend to earn rebates
- No accelerated bill payment required to receive earned rebate
- No annual fees

Rebates	Aggregated Spend
0%	\$0 - \$1,999,999.99
.90%	\$2,000,000.00 - \$4,999,999.99
1.15%	\$5,000,000.00 - \$9,999,999.99
1.25%	\$10,000,000.00 - \$14,999,999.99
1.30%	\$15,000,000.00 - \$24,999,999.99
1.40%	\$25,000,000.00+

Large ticket and Visa Partner Program transactions earn a rebate of 40 bps.

In addition, all standard Visa benefits apply. This includes the Visa Liability Waiver (up to \$100,000K of coverage per card for eligible employee misuse and abuse), emergency card replacements, travel/emergency assistance and more.

Contact Danielle at FAEF with questions, to schedule a meeting to discuss your needs and goals, or to join the Coalition PCard Program:

Danielle Buechel

Senior Product Specialist

(585) 643-3479

danielle.buechel@faef.com

[More Information](#)

“We are delighted that IMA is our broker. In very short order, the IMA team analyzed our insurance program, identified redundancies and inefficiencies, and offered improved coverage for less cost. They are true partners and we are grateful to be working with them.

– Keath Blatt
General Counsel, Jewish Theological Seminary



IMA's Higher Education practice has a 100% Success Rate in Driving Down colleges' net cost of their Property & Casualty Insurance Program.

For colleges not yet in the program, IMA's proprietary assessment and benchmarking process will allow CFOs and Risk Managers to efficiently and effectively quantify gaps and identify opportunities for improvement.

Contact: Blake Wells | VP, Higher Education Client Services Director | (316) 266-6213 | blake.wells@imacorp.com

[More Information](#)



If you are thinking about comparing student health insurance plans or are interested in offering a plan for the first time, take a look at the Coalition

Consortium Plan, as well as the advantages and benefits offered exclusively for member schools.

All Plans include:

- Intramural and club sports coverage
- Global Emergency Medical Assistance
- 24/7 Telemedicine
- Mental health telehealth services
- 24/7 Crisis & Counseling Support

Contact: Al Marinucci | amarinucci@firstriskadvisors.com | (267) 880-2300

[More Information](#)

[Request a Quote](#)



Behavioral Health Student Solutions

Helping create peace of mind for our nation's students through counseling, online support, and self-help resources

With three levels of service, Behavioral Health Student Solutions offers a high level of flexibility that empowers universities to make choices about the resources their students need most.

Behavioral Health Student Essentials: Digital Programs

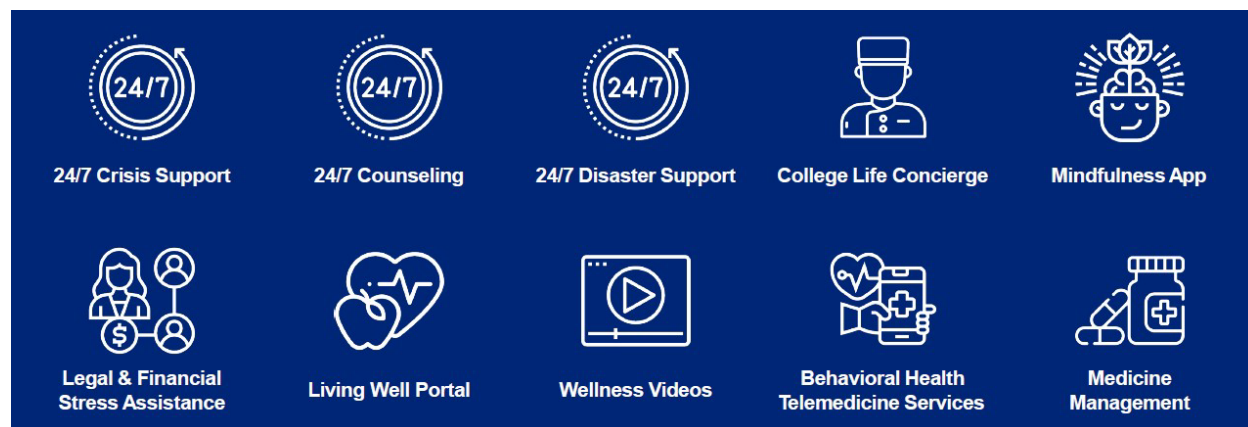
- Structured Digital Self-help Resources
- College Life Concierge Services
- In-the-Moment Tools
- Tele-coaching
- 24/7 Crisis Support
- 24/7 Unlimited Counseling

Behavioral Health Student Enhanced: Remote Licensed Care

- Telehealth Medical
- Telehealth Behavioral
- including Psychiatry

Behavioral Health Student Complete (Includes all items above)

Personalized student support –anytime, anywhere



Questions about services and enrolling students?

Contact: Al Marinucci | amarinucci@firstriskadvisors.com | (267) 880-2300



The Coalition and its program partners enjoyed meeting business officers from across the country this spring and sharing information about how private colleges can reduce costs, improve security, and streamline operations by participating in The Coalition's highly vetted programs.

If we missed you, find out more about The Coalition and its programs [HERE](#) and come visit us at CACUBO in St. Louis, September 25-27.



WACUBO 2022

The Coalition and its Program Partners

Who We Are and What We Do



Visit the playlist – [Who We Are and What We Do](#) on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when new videos are added.

Program Overview Videos

(+/- 2 minutes each)

Quickly determine programs of interest to research further:

[The Coalition – Who We Are and What We Do](#)

[EZLease Accounting Software Overview](#)

[Remodel Health: Grace College's Experience](#)

[About Granite Telecommunications](#)

[Employee Screening from CastleBranch](#)

[Settlement Recovery Services from MCAG](#)

[Payment Automation from Paymerang](#)

[Maintenance, Repairs, and Operations Management from Fastenal](#)

Learn more about all the Coalition's cost-saving and transformative programs [HERE](#)

COALITION MEETINGS and EVENTS

Recent Events

Mindstream introductory webinar ([recording here](#))

Granite Telecommunications introductory webinar ([recording here](#))

Remodel Health introductory webinar ([recording here](#))

EZLease product demo ([recording here](#))

May 1 - 4: Exhibiting at WACUBO (Western Assoc. of College and University Business Officers)

May 4 – 5: Paymerang 2022 Innovation in Education Conference

May 8 - 10: Exhibiting at SACUBO (Southern Assoc. of College and University Business Officers)

May 17: Coalition Overview Presentation to Minnesota Private Colleges Council member colleges

Upcoming Events

June 1: Presenting to Council of Independent Colleges in Virginia (CICV) member colleges

June 2: Presenting to Association of Independent Colleges and Universities of Ohio (AICUO) member colleges

June 3: Independent Colleges and Universities of Texas (ICUT) Business Officer Meeting

YOU'RE INVITED!! Paymerang Invoice and Payment Automation Demo and Roundtable Discussion

Learn how to automate – from invoice receipt to payment reconciliation – in one platform

Tuesday, June 21 2:00 Eastern

[REGISTER HERE](#)

STATE ASSOCIATION NEWS



[Louisiana Association of Independent Colleges and Universities Launches National Search for President](#)



Independent Colleges of Indiana President David Wantz Retiring June 30

Independent Colleges of Indiana (ICI) President and CEO David Wantz will retire at the end of June. Wantz came to ICI in 2017 after more than three decades at the University of Indianapolis.

“Indiana’s private colleges have been fortunate to have David’s leadership,” said Dave McFadden, ICI board chair and president of Manchester University. “He has been a strong advocate for all ICI institutions both at the State House and in Washington, D.C. When we needed it most, during the COVID-19 pandemic, he brought our campuses together to solve problems together.”

ICI serves 29 private, non-profit colleges and universities representing more than 100,000 students. Wantz’s tenure is marked by innovation and steady leadership during an international pandemic.

On behalf of the entire Coalition community, we wish David a long, healthy, and enjoyable retirement!



Lois Hollis Promoted to Senior Director of the ICUT Foundation and Member Resources

In an expansion of the ICUT Foundation, Lois was recently promoted from Director of Member Services to **Senior Director of the ICUT Foundation and Member Resources**. Lois has been with ICUT since 2015 and, in addition to her work at ICUT, has taken on leadership roles within the Association Collaborative Consortium (ACC) and as Treasurer and Secretary of The Coalition.

The ICUT Foundation collaborates with institutional members, businesses, and relevant stakeholders to raise funds to develop and implement innovative programs and administer privately funded scholarship opportunities for students attending Texas independent colleges and universities, especially underserved student populations.

Congratulations Lois!!

