

A background image for the section header showing several hands of different skin tones stacked together in a pyramid shape, symbolizing collaboration. The image is slightly blurred and has a dark, muted color palette.

# THE POWER — OF — COLLABORATION

The Coalition offers private nonprofit colleges opportunities to save money, streamline operations and improve processes through programs designed specifically to meet your needs. These cost-saving and transformative programs have been aggressively negotiated on your behalf and are available to your college/university because they are a member of your state's private college association.

The Coalition has recently launched several new programs:

- **Group Long Term Care** offering from AllState through AffinityLTC
- **Lease Accounting** Software from EZLease
- **Telecom/Data** Solutions from Granite Telecommunications
- **Management Consulting** from Mindstream
- **Health Benefits Management** from Remodel Health

There are pages on the [Coalition website](#) for each Coalition program that provide details and contact information.

We hope you'll take some time to learn more about each Coalition program, many of which offer savings and benefits unavailable elsewhere, and join the hundreds of other private colleges and universities across the nation, along with their employees and students, that benefit from these programs.

Visit the [Coalition website](#), [YouTube Channel](#), [contact us](#), or speak with your state association to learn more.

## COALITION PROGRAMS

### FINANCE

EZLease  
**Lease Accounting Compliance**

Mindstream  
**Management Consulting**

First American Education Finance  
**Purchasing Card**  
**Project Financing**

Paymerang  
**Electronic AP Payments**  
**Invoice Automation**

Transact/Cashnet  
**Incoming Payment Processing**

MCAG  
**Settlement Recovery Services**

### ATHLETICS

CBIZ Borden Perlman Sports  
**Intercollegiate Sports Insurance**

### LEGAL

MCAG  
**Settlement Recovery Services**

IMA  
**Property/Casualty/Risk**  
**Management/Cyber/Active Aggressor**

### HR

Remodel Health  
**Health Plan Management**

CastleBranch  
**Employee Background Screening**

UnitedHealthcare  
**Employee Health Insurance**

Liberty Mutual  
**Auto and Home Insurance**

AffinityLTC  
**Long Term Care Insurance**

### FACILITIES/ENVIRONMENTAL

Fastenal  
**MRO and Construction Supplies**

First American Education Finance  
**Project Financing**

### TELECOM/IT

Granite Telecommunications  
**Telecom Solutions**

### HEALTH/WELLNESS

UnitedHealthcare  
**Student Health Insurance**  
**Employee Health Insurance**  
**Telehealth, Tele Mental Health**

Click [HERE](#) for details about these programs and contact information.

## FEATURED PROGRAM PARTNERS



### Paymerang 2022 Innovation in Education Conference

Paymerang invites **current clients** to join the Paymerang team and fellow educators at the 2022 Innovation in Education Conference.

The conference is happening May 4th-5th, 2022, at the Kimpton Hotel Palomar in Philadelphia—where you'll be able to enjoy a series of insightful sessions designed to allow you to learn from innovators in the industry, while earning CPE credits. Don't miss the opportunity to hear directly from the Paymerang leadership team, network with your peers, and discuss the future of education and automation.

[Register to save your seat](#)



### The VA General Assembly Recognizes Paymerang's Impact on VA

"Being recognized by the Virginia's General Assembly is a great honor. We're privileged to be able to help finance departments around the country automate their processes and become more strategic to their organizations.

This improves the performance of the industries we serve, like healthcare, education, manufacturing, and services. We look forward to creating more jobs and helping the American economy thrive." said Nasser Chanda, CEO of Paymerang.

Since 2018, Paymerang has evolved into an industry-leading finance automation solution, growing from 27 to 200 employees while expanding company operations, new product development, sales, and marketing. Paymerang is deeply invested in fostering an environment of diversity and growth for its team members. Most recently, they sponsored training and development initiatives for emerging leaders, while providing professional development opportunities to members in their sales, technology, and operations departments.

"Paymerang has made a massive impact in the technology space by transforming Accounts Payable departments, saving businesses thousands of hours annually. And they're just getting started!" said Delegate Roxann Robinson. "We're excited to be a part of this journey with Paymerang and watch how they continue to impact Virginia and organizations nationwide."

Read the full resolution [HERE](#)



## Revolutionize the way you deliver health benefits to your employees

With Remodel Health, colleges can revolutionize the way they deliver health benefits to their employees by replacing old group plans with “Managed Individual Health Benefits”. Just as 401(k)s replaced pension plans in the 1980s moving retirement benefits from defined benefit plans to defined contribution plans, Managed Individual Health Benefit plans move employee health benefits from defined benefits to defined contributions. This switch results in an average of 30-50% savings on health benefits for colleges.

[Introductory Webinar](#)

[More Information](#)



## Simplify Your Telecom Needs with One Provider for All Solutions

**Granite** delivers one-stop voice and data solutions to governmental agencies, educational institutions and multi-location businesses throughout the United States and Canada, providing:

- Savings up to 50%
- A single point of contact, program manager for all customer service issues
- One customizable invoice for all customer locations, both enterprise and nationwide
- An exclusive web-based portal that allows for inventory visibility, customized reporting, usage, ticketing, and more

**Contact:** Joseph Gephart | [coalition@granitenet.com](mailto:coalition@granitenet.com) | (561)868-8190

[15-minute \(audio only\) Intro](#)   [Quick Video Overview](#)   [More Information](#)



## New Group LTC Product Now Available

AffinityLTC, the Coalition’s endorsed partner for Long Term Care insurance, has a new group LTC offering for members. The new product is available in all states **except NY, MA, and VT**. AffinityLTC is working on a comparable product for those states.

**Contact:** Amy L. Ewbank | *Director of Corporate and Affinity Markets* | (717) 737-3060 x301 | [amy@affinityltc.com](mailto:amy@affinityltc.com)

[More Information](#)



## Lease Accounting Software Simplified

EZLease provides fast, simple, and easy lease accounting software for ASC 842 that ensures long-term compliance for lessees and lessors across equipment and real estate assets. EZLease manages and automates the lease data management and lease accounting and reporting processes, leveraging customer-first support and deep accounting expertise.

Contact the EZLease team today to get started - [cccs@ezlease.com](mailto:cccs@ezlease.com)!

[Product Demo](#)

[More Information](#)



## Transform Your Institution to Thrive in a Post Pandemic World

**Mindstream** is a Management Consulting Firm focused on Transformation in Higher Education. We help colleges and universities reinvent themselves to meet today's challenges, challenges like:

- Reversing first time enrollment and retention declines,
- Re-imagining workflows and organizations in light of budget cuts, and
- Altering the institution's culture to keep needed change alive.

### PROGRAM BENEFITS AND COST SAVINGS

- 15% discount on all Mindstream services
- Guaranteed net return of 2 x fees
- No Cost Stress Test

Contact: Joseph Garcia, President | [jgarcia@mindstreamco.com](mailto:jgarcia@mindstreamco.com) | (210) 819-7306 | (210) 316-0510

[Introductory Webinar](#)

[More Information](#)



Now is the time to consider a Group Rebate Program for summer implementation!

The Coalition PCard Program managed by First American Education Finance (FAEF) provides participants a group rebate **based on the aggregate spend of participating members schools** (see chart below) as well as these additional member-only benefits:

- No minimum per college spend to earn rebates
- No accelerated bill payment required to receive earned rebate
- No annual fees

Rebates	Aggregated Spend
0%	\$0 - \$1,999,999.99
.90%	\$2,000,000.00 - \$4,999,999.99
1.15%	\$5,000,000.00 - \$9,999,999.99
1.25%	\$10,000,000.00 - \$14,999,999.99
1.30%	\$15,000,000.00 - \$24,999,999.99
1.40%	\$25,000,000.00+

*Large ticket and Visa Partner Program transactions earn a rebate of 40 bps.*

In addition, all standard Visa benefits apply. This includes the Visa Liability Waiver (up to \$100,000K of coverage per card for eligible employee misuse and abuse), emergency card replacements, travel/emergency assistance and more.

Contact Danielle at FAEF with questions, to schedule a meeting to discuss your needs and goals, or to join the Coalition PCard Program:

**Danielle Buechel**

**Senior Product Specialist**

(585) 643-3479

[danielle.buechel@faef.com](mailto:danielle.buechel@faef.com)

[More Information](#)

“We are delighted that IMA is our broker. In very short order, the IMA team analyzed our insurance program, identified redundancies and inefficiencies, and offered improved coverage for less cost. They are true partners and we are grateful to be working with them.

– Keath Blatt  
General Counsel, Jewish Theological Seminary



IMA's Higher Education practice has a 100% Success Rate in Driving Down colleges' net cost of their Property & Casualty Insurance Program.

For colleges not yet in the program, IMA's proprietary assessment and benchmarking process will allow CFOs and Risk Managers to efficiently and effectively quantify gaps and identify opportunities for improvement.

**Contact:** Blake Wells | VP, Higher Education Client Services Director | (316) 266-6213 | [blake.wells@imacorp.com](mailto:blake.wells@imacorp.com)

### [More Information](#)



If you are thinking about comparing student health insurance plans or are interested in offering a plan for the first time, take a look at the Coalition

Consortium Plan, as well as the advantages and benefits offered exclusively for member schools.

All Plans include:

- Intramural and club sports coverage
- Global Emergency Medical Assistance
- 24/7 Telemedicine
- Mental health telehealth services
- 24/7 Crisis & Counseling Support

**Contact:** Al Marinucci | [amarinucci@firstriskadvisors.com](mailto:amarinucci@firstriskadvisors.com) | (267) 880-2300

[More Information](#)

[Request a Quote](#)





## Q2 Settlement Opportunities Report

This quarter is an exciting time at MCAG as we are preparing to distribute checks to thousands of clients from a few settlements. The Optical Disk Drive settlement represents the largest of these distributions. Eligible clients can expect to receive payments from us before the end of the quarter. Be on the lookout for more information from MCAG and our trusted referral partners.

### ***Visa/Mastercard (Payment Card Interchange Fee Settlement)***

Per the official settlement website, the current status is that "The Second Circuit Court of Appeals heard oral arguments regarding objections to final approval of the Settlement on March 16, 2022. At this time, it is unknown when the appeals will be decided."

As is the case with the vast majority of class action settlements, a handful of groups have appealed the final approval. Our expectation is that the impact of the appeals will be limited, and while there may be some minor changes and/or a short delay in the expected claim process, there is no indication that the settlement will be substantially changed or further delayed.

### ***Next Steps for MCAG Clients***

Claims cannot be submitted until all appeals have been resolved. When claim forms do become available, ***you will not have to gather nor submit claim forms because MCAG will handle the claim submission on your behalf.***

You can always [check our FAQs for the current status](#) of the settlement (click on the Visa/Mastercard tab and view the first question).

### ***Q2 Report***

These quarterly releases are designed to help our clients be more secure in knowing that MCAG is watching out for their settlement needs. Thank you for the trust you have placed in MCAG to recover revenue for your organization resulting from class action settlements.

### **[Download Q2 Report](#)**

**To Become an MCAG Client**, click [HERE](#) to visit MCAG's website for Coalition members. MCAG charges Coalition members an all-inclusive contingent fee at a discounted rate of 20% of recoveries (standard is 30%).

**[Quick Video Overview](#)**

**[More Information](#)**





## 4 Ways to Streamline Audits in 2022

Audits are a crucial part of maintaining your organization's financial integrity, however the time and cost to conduct them can put an unnecessary strain on employees and day-to-day operations.

### Here are 4 Ways to Streamline Audits:

#### 1. Put an end to "Paper Chasing"

Auditors recommend having all your documents organized and labeled by tax year, which can be time-consuming and tedious work. Ensure you're prepared by having all your documents are digitized, processed and searchable with just a few clicks.

#### 2. Reduce Risk of Human Error

Whether it be data entry errors, duplicate payments, or misfiled documents, one small misstep can cause a significant delay in your audit. By leveraging Paymerang's Invoice Automation Platform, your team is equipped with artificial intelligence and process automation to diminish the inevitability of human mistakes in manual processes.

#### 3. Maintain an Audit Trail

Auditors investigate the invoice approval process, which can involve being bounced around between different levels of approvers. By having a fully electronic accounts payable workflow, all invoices and payments have an electronic record of approvals, changes, and additional notes so auditors can easily view the process from start to finish.

#### 4. Tighten Security Protocols

Incorrectly stored banking information, as well as the rise in check and vendor fraud, can put your organization at risk of financial penalties. Ensure all your finance information is housed in a secure cloud-based platform with encryption and multi-factor authentication.

### Get Started Today

Paymerang's Accounts Payable Automation Platform reduces the strains that come with audit season, giving your organization more time and resources to focus on what it does best. Schedule a personalized demo of the Paymerang Platform by visiting [Paymerang.com](https://paymerang.com).

[More Information](#)

 paymerang | finance automation for the modern enterprise

## SEVENTY-FOUR PERCENT OF ORGANIZATIONS WERE TARGETS OF PAYMENT FRAUD IN 2020

### Here are 3 types of fraud to look out for:



#### **BUSINESS EMAIL COMPROMISE**

**BEC is when scam artists use emails to dupe accounting departments into transferring funds into illegitimate accounts.**



#### **VENDOR IMPERSONATION**

**Fraudsters send fake emails to companies asking for payment.**



#### **PHISHING**

**Fraudsters send a fake message designed to trick a human victim into revealing sensitive information so the attacker can expose the victims device to malicious software, get their credit card info and passwords.**

#### **BUSINESS EMAIL COMPROMISE**

#### **EXAMPLE**

A company ceo asks an employee to purchase gift cards to send out as employee rewards. He asks for the serial numbers so he can email them out right away.

#### **VENDOR IMPERSONATION**

#### **EXAMPLE**

A fraudster might use john.kelly@compony.com (an extra "O" in company) instead of john.kelly@company.com to trick victims into thinking their email is legitimate.

#### **PHISHING**

#### **EXAMPLE**

You receive an email with a link to confirm your payment information. The sender is warning you that your account is suspended until you take time to verify your account information.

It's imperative that businesses conduct quarterly trainings to educate their team on fraud prevention. All it takes is one bad click for an entire organization to crumble.

To learn more visit [www.paymerang.com](http://www.paymerang.com)

© Paymerang All Rights Reserved.



## Annual Conference – Reaching New Heights

May 1 – 4: Colorado Springs, CO



## Annual Meeting – Facing the Future Together

May 8-10: San Antonio, TX

Visit The Coalition and its program partners at the 2022 WACUBO Annual Conference in Colorado Springs (booth #328) and at the 2022 SACUBO Annual Meeting in San Antonio, TX (booth #218)

Learn how you can save money and streamline operations at your private college/university.



## The Coalition and its Program Partners Who We Are and What We Do



Visit the playlist – [Who We Are and What We Do](#) on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when new videos are added.

### Program Overview Videos

(+/- 2 minutes each)

Quickly determine programs of interest to research further:

[The Coalition – Who We Are and What We Do](#)

[EZLease Accounting Software Overview](#)

[Remodel Health: Grace College's Experience](#)

[About Granite Telecommunications](#)

[Employee Screening from CastleBranch](#)

[Settlement Recovery Services from MCAG](#)

[Payment Automation from Paymerang](#)

[Maintenance, Repairs, and Operations Management from Fastenal](#)

Learn more about all the Coalition's cost-saving and transformative programs [HERE](#)

## COALITION MEETINGS and EVENTS

### Recent Events

Mindstream introductory webinar ([recording here](#))

Granite Telecommunications introductory webinar ([recording here](#))

Remodel Health introductory webinar ([recording here](#))

EZLease product demo ([recording here](#))

April 13 - 14: KICA Business Affairs & Operations Conference

April 20: Paymerang introduction to Northeast states

April 20: Presenting to Independent Colleges of Washington (ICW) members

April 22: Presenting to South Carolina Independent Colleges and Universities (SCICU) members

April 25 – 26: TICUA CFO/HR Retreat

---

### Upcoming Events

May 1 - 4: Exhibiting at WACUBO (Western Assoc. of College and University Business Officers)

May 4 – 5: Paymerang 2022 Innovation in Education Conference

May 8 - 10: Exhibiting at SACUBO (Southern Assoc. of College and University Business Officers)

May 17: Coalition Overview Presentation to Minnesota Private Colleges Council member colleges

June 1: Presenting to Council of Independent Colleges in Virginia (CICV) member colleges

June 2: Presenting to Association of Independent Colleges and Universities of Ohio (AICUO) member colleges

## STATE ASSOCIATION NEWS



### **Independent Colleges of Indiana Names Kurt Dykstra as New President and CEO**

Kurt Dykstra, currently the president of Trinity College (Illinois), has been named the next president and CEO of Independent Colleges of Indiana (ICI). Dykstra will begin his term on July 5, 2022, succeeding Dr. David W. Wantz who is retiring after five years as president of ICI.

Dykstra has served as the president of Trinity since 2015. In addition to his experience in higher education, Dykstra served for three terms as mayor of the City of Holland, Michigan.

“President Dykstra brings an impressive range of experiences to this role, each of which will be important as he advocates for ICI member schools,” says Dr. Dave McFadden, chair of the ICI board and president of Manchester University. “Collectively and individually, ICI members are powerhouses in higher education and in President Dykstra we’ve found someone who will serve us and Hoosiers very effectively.”

“I’m very excited for this opportunity,” says Dykstra. “ICI is an important organization, representing 29 extraordinary colleges and universities that serve 100,000 students and collectively have a \$5.5 billion impact on the Indiana economy. I look forward to being part of the good work that Indiana’s private colleges and universities do on behalf of their students, employees, alumni, communities, and the state.”

Read the full story [HERE](#).

