

A photograph of several hands of different skin tones being stacked on top of each other in a pyramid shape, symbolizing collaboration. The background is a blurred office setting.

THE POWER — OF — COLLABORATION

The Coalition offers private nonprofit colleges opportunities to save money, streamline operations and improve processes through programs designed specifically to meet your needs. These cost-saving and transformative programs have been aggressively negotiated on your behalf and are available to your college/university because they are a member of your state's private college association.

The Coalition has recently launched several programs - a new Group Long Term Care offering, software to help business offices comply with new accounting requirements, tools to help schools consolidate and save on their telecom and data needs, consulting services to help schools survive and thrive, a partnership that revolutionizes the way schools deliver health care benefits to employees, and more are on the way. There are pages on the [Coalition website](#) for each Coalition program that provide details and contact information.

We hope you'll take some time to learn more about each Coalition program, many of which offer savings and benefits unavailable elsewhere, and join the hundreds of other private colleges and universities across the nation, along with their employees and students, that benefit from these programs.

Visit the [Coalition website](#), [YouTube Channel](#), [contact us](#), or speak with your state association to learn more.

COALITION PROGRAMS

FINANCE

EZLease
Lease Accounting Compliance

Mindstream
Management Consulting

First American Education Finance
**Purchasing Card
Project Financing**

Paymerang
**Electronic AP Payments
Invoice Automation**

Transact/Cashnet
Incoming Payment Processing

MCAG
Settlement Recovery Services

ATHLETICS

CBIZ Borden Perlman Sports
Intercollegiate Sports Insurance

LEGAL

MCAG
Settlement Recovery Services

IMA
**Property/Casualty/Risk
Management/Cyber/Active Aggressor**

HR

Remodel Health
Health Plan Management

CastleBranch
Employee Background Screening

UnitedHealthcare
Employee Health Insurance

Liberty Mutual
Auto and Home Insurance

AffinityLTC
Long Term Care Insurance

FACILITIES/ENVIRONMENTAL

Fastenal
MRO and Construction Supplies

First American Education Finance
Project Financing

TELECOM/IT

Granite Telecommunications
Telecom Solutions

HEALTH/WELLNESS

UnitedHealthcare
**Student Health Insurance
Employee Health Insurance
Telehealth, Tele Mental Health**

Click [HERE](#) for details about these programs and contact information.

FEATURED PROGRAM PARTNERS



Lease Accounting Software Simplified

EZLease provides fast, simple, and easy lease accounting software for ASC 842 that ensures long-term compliance for lessees and lessors across equipment and real estate assets. EZLease manages and automates the lease data management and lease accounting and reporting processes, leveraging customer-first support and deep accounting expertise.

Contact the EZLease team today to get started - cccs@ezlease.com!

[Product Demo](#)

[More Information](#)



Revolutionize the way you deliver health benefits to your employees

Remodel Health helps colleges throughout the US provide better health benefits to their employees while saving millions of dollars to put back toward their mission.

With Remodel Health, colleges can revolutionize the way they deliver health benefits to their employees by replacing old group plans with “Managed Individual Health Benefits”. Just as 401(k)s replaced pension plans in the 1980s moving retirement benefits from defined benefit plans to defined contribution plans, Managed Individual Health Benefit plans move employee health benefits from defined benefits to defined contributions. This switch results in an average of 30-50% savings on health benefits for colleges.

[Introductory Webinar](#)

[More Information](#)



Transform Your Institution to Thrive in a Post Pandemic World

Mindstream is a Management Consulting Firm focused on Transformation in Higher Education. We help colleges and universities reinvent themselves to meet today's challenges, challenges like:

- Reversing first time enrollment and retention declines,
- Re-imagining workflows and organizations in light of budget cuts, and
- Altering the institution's culture to keep needed change alive.

PROGRAM BENEFITS AND COST SAVINGS

- 15% discount on all Mindstream services
- Guaranteed net return of 2 x fees
- No Cost Stress Test

Contact: Joseph Garcia, President | jgarcia@mindstreamco.com | (210) 819-7306 | (210) 316-0510

[Introductory Webinar](#)

[More Information](#)



Simplify Your Telecom Needs with One Provider for All Solutions

Granite delivers one-stop voice and data solutions to governmental agencies, educational institutions and multi-location businesses throughout the United States and Canada, providing:

- Savings up to 50%
- A single point of contact, program manager for all customer service issues
- One customizable invoice for all customer locations, both enterprise and nationwide
- An exclusive web-based portal that allows for inventory visibility, customized reporting, usage, ticketing, and more

Contact: Joseph Gephart | coalition@granitenet.com | (561)868-8190

[15-minute \(audio only\) Intro](#) [Quick Video Overview](#) [More Information](#)



Now is the time to consider a Group Rebate Program for summer implementation!

The Coalition PCard Program managed by First American Education Finance (FAEF) provides participants a group rebate **based on the aggregate spend of participating members schools** (see chart below) as well as these additional member-only benefits:

- No minimum per college spend to earn rebates
- No accelerated bill payment required to receive earned rebate
- No annual fees

Rebates	Aggregated Spend
0%	\$0 - \$1,999,999.99
.90%	\$2,000,000.00 - \$4,999,999.99
1.15%	\$5,000,000.00 - \$9,999,999.99
1.25%	\$10,000,000.00 - \$14,999,999.99
1.30%	\$15,000,000.00 - \$24,999,999.99
1.40%	\$25,000,000.00+

Large ticket and Visa Partner Program transactions earn a rebate of 40 bps.

In addition, all standard Visa benefits apply. This includes the Visa Liability Waiver (up to \$100,000K of coverage per card for eligible employee misuse and abuse), emergency card replacements, travel/emergency assistance and more.

Contact Danielle at FAEF with questions, to schedule a meeting to discuss your needs and goals, or to join the Coalition PCard Program:

Danielle Buechel
Senior Product Specialist
 (585) 643-3479
danielle.buechel@faef.com

[More Information](#)



New Group LTC Product Now Available

AffinityLTC, the Coalition's endorsed partner for Long Term Care insurance, has a new group LTC offering for members. The new product is available in all states **except NY, MA, and VT**. AffinityLTC is working on a comparable product for those states.

Contact: Amy L. Ewbank | *Director of Corporate and Affinity Markets* | (717) 737-3060 x301 | amy@affinityltc.com

[More Information](#)

“We are delighted that IMA is our broker. In very short order, the IMA team analyzed our insurance program, identified redundancies and inefficiencies, and offered improved coverage for less cost. They are true partners and we are grateful to be working with them.

– Keath Blatt
General Counsel, Jewish Theological Seminary



IMA's Higher Education practice has a 100% Success Rate in Driving Down colleges' net cost of their Property & Casualty Insurance Program.

For colleges not yet in the program, IMA's proprietary assessment and benchmarking process will allow CFOs and Risk Managers to efficiently and effectively quantify gaps and identify opportunities for improvement.

Contact: Blake Wells | VP, Higher Education Client Services Director | (316) 266-6213 | blake.wells@imacorp.com

[More Information](#)



If you are thinking about comparing student health insurance plans or are interested in offering a plan for the first time, take a look at the Coalition

Consortium Plan, as well as the advantages and benefits offered exclusively for member schools.

All Plans include:

- Intramural and club sports coverage
- Global Emergency Medical Assistance
- 24/7 Telemedicine
- Mental health telehealth services
- 24/7 Crisis & Counseling Support

Contact: Al Marinucci | amarinucci@firstriskadvisors.com | (267) 880-2300

[More Information](#)

[Request a Quote](#)



MCAG is an industry leader in class action revenue recovery representing thousands of businesses of all sizes including hundreds of colleges and universities.

MCAG does not create class actions; they continually search for class actions that have already settled and have funds available to claim. MCAG is filing claims for more than 200,000 companies and has captured over \$250 million for their clients. MCAG charges Coalition members an all-inclusive contingent fee at a discounted rate of 20% recoveries (standard is 30%).

To Become an MCAG Client, click [HERE](#) to visit MCAG's website for Coalition members. MCAG charges Coalition members an all-inclusive contingent fee at a discounted rate of 20% of recoveries (standard is 30%).

[Quick Video Overview](#)

[More Information](#)



4 Ways to Streamline Audits in 2022

Audits are a crucial part of maintaining your organization's financial integrity, however the time and cost to conduct them can put an unnecessary strain on employees and day-to-day operations.

Here are 4 Ways to Streamline Audits:

1. Put an end to "Paper Chasing"

Auditors recommend having all your documents organized and labeled by tax year, which can be time-consuming and tedious work. Ensure you're prepared by having all your documents digitized, processed and searchable with just a few clicks.

2. Reduce Risk of Human Error

Whether it be data entry errors, duplicate payments, or misfiled documents, one small misstep can cause a significant delay in your audit. By leveraging Paymerang's Invoice Automation Platform, your team is equipped with artificial intelligence and process automation to diminish the inevitability of human mistakes in manual processes.

3. Maintain an Audit Trail

Auditors investigate the invoice approval process, which can involve being bounced around between different levels of approvers. By having a fully electronic accounts payable workflow, all invoices and payments have an electronic record of approvals, changes, and additional notes so auditors can easily view the process from start to finish.

4. Tighten Security Protocols

Incorrectly stored banking information, as well as the rise in check and vendor fraud, can put your organization at risk of financial penalties. Ensure all your finance information is housed in a secure cloud-based platform with encryption and multi-factor authentication.

Get Started Today

Paymerang's Accounts Payable Automation Platform reduces the strains that come with audit season, giving your organization more time and resources to focus on what it does best. Schedule a personalized demo of the Paymerang Platform by visiting [Paymerang.com](https://www.paymerang.com).

[More Information](#)

The Coalition and its Program Partners Who We Are and What We Do



Visit the playlist – [Who We Are and What We Do](#) on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when new videos are added.

Program Overview Videos

(+/- 2 minutes each)

Quickly determine programs of interest to research further:

[The Coalition – Who We Are and What We Do](#)

[EZLease Accounting Software Overview](#)

[Remodel Health: Grace College's Experience](#)

[About Granite Telecommunications](#)

[Employee Screening from CastleBranch](#)

[Settlement Recovery Services from MCAG](#)

[Payment Automation from Paymerang](#)

[Maintenance, Repairs, and Operations Management from Fastenal](#)

Learn more about all the Coalition's cost-saving and transformative programs [HERE](#)

STATE ASSOCIATION NEWS



Rolf Wegenke, President/CEO of WAICU, to retire



Dr. Rolf Wegenke, President/CEO of the Wisconsin Association of Independent Colleges and Universities (WAICU) has announced that he plans to retire in the summer of 2022.

“I have been blessed to have had the opportunity to lead in the context of the most important issues of our times: economic development and education. A lot has happened in my more than 30 years as President of WAICU. WAICU’s mission is ‘Working together for educational opportunity,’ and Wisconsin Grants totaling \$844,179,815 have gone to 478,066 Wisconsin college

students during my tenure.

“Nationally, WAICU has been known for its creative collaborative services—called ‘transformative’ in the Congressional report, the *College Cost Crisis*. The 45+ programs now in place have saved over \$230 million for our members and helped control college costs.”

Wegenke, having served under 88 WAICU presidents, credits his success to two factors: the presidents of the 23 private, nonprofit colleges who serve as WAICU’s Board of Directors “have been entrepreneurial risk takers and supported me over the years. I have also been the beneficiary of a dedicated and hardworking staff.”

Academic Search is heading the recruitment process for Rolf’s successor. Details are [HERE](#).

On behalf of the entire Coalition community, we thank Dr. Wegenke for his service to the private colleges and universities in Wisconsin and wish him a long and healthy retirement.

COALITION MEETINGS and EVENTS

Recent Events

Feb. 22, 2:00 eastern: Mindstream introductory webinar

[\(recording here\)](#)

Feb. 24, 2:00 eastern: Granite Telecommunications introductory webinar

[\(recording here\)](#)

March 2, 1:00 eastern: Remodel Health introductory webinar

[\(recording here\)](#)

Feb. 16, 2:00 eastern: EZLease product demo

[\(recording here\)](#)

March 24, 2:00 eastern: Coalition PCard Program (re)Introduction

March 27-29: Exhibiting at EACUBO (Eastern Association of College and University Business Officers)

Upcoming Events

April 13 - 14: KICA Business Affairs & Operations Conference

April 20: Paymerang introduction to Northeast states

April 20: Paymerang presentation to ICWashington members

April 25 – 26: TICUA CFO/HR Retreat

May 1 - 4: Exhibiting at WACUBO (Western Assoc. of College and University Business Officers)

May 8 - 10: Exhibiting at SACUBO (Southern Assoc. of College and University Business Officers)

