



Happy New Year! We hope 2022 has gotten off to a great start for you and your institution.

The Coalition offers private nonprofit colleges opportunities to save money, streamline operations and improve processes through programs designed specifically to meet your needs. These cost-saving and transformative programs have been aggressively negotiated on your behalf and are available to your college/university because they are a member of your state's private college association.

We hope you'll take some time to learn more about each Coalition program, many of which offer savings and benefits unavailable elsewhere, and join the hundreds of other private colleges and universities across the nation, along with their employees and students, that benefit from these programs.

Visit the [Coalition website](#), [YouTube Channel](#), [contact us](#), or speak with your state association to learn more.



[The Coalition – Who We Are and What We Do](#)

COALITION PROGRAMS

FINANCE

NEW!

Mindstream
Institutional Transformation

First American Education Finance
Purchasing Card
Project Financing

Paymerang
Electronic AP Payments
Invoice Automation

Transact/Cashnet
Incoming Payment Processing

MCAG
Settlement Recovery Services

ATHLETICS

CBIZ Borden Perlman Sports
Intercollegiate Sports Insurance

LEGAL

MCAG
Settlement Recovery Services

IMA
Property/Casualty/Risk
Management/Cyber/Active Aggressor

HR

CastleBranch
Employee Background Screening

UnitedHealthcare
Employee Health Insurance

Liberty Mutual
Auto and Home Insurance

MAJOR UPDATE!

AffinityLTC
Long Term Care Insurance

FACILITIES/ENVIRONMENTAL

Fastenal
MRO and Construction Supplies

First American Education Finance
Project Financing

TELECOM/IT

NEW!

Granite Telecommunications
Telecom Solutions

HEALTH/WELLNESS

UnitedHealthcare
Student Health Insurance
Employee Health Insurance
Telehealth, Tele Mental Health

Click [HERE](#) for details about these programs and contact information

NEW PROGRAM!!

NEW!

Transform Your Institution to Thrive in a Post Pandemic World

The Coalition is pleased to announce a new partnership with [Mindstream](#), an innovative company dedicated to helping private colleges transform and thrive. **Mindstream** has led several private colleges through [successful transformations](#) and looks forward to guiding more colleges under the Coalition umbrella to rewarding and sustainable futures.

Mindstream is focused on Transformation in Higher Education, helping private colleges and universities reinvent themselves to meet today's challenges, challenges like:

- Reversing first time enrollment and retention declines,
- Re-imagining workflows and organizations in light of budget cuts, and
- Altering the institution's culture to keep needed change alive.

Our record of success demonstrates a history of refocusing strategy, boosting efficiency and effectiveness, and streamlining processes, while maintaining the institution's unique culture.

Our team represents the best experts in Higher Education, orchestrated by leadership that has led and assisted institutions of higher education for decades. Our expertise conducting complex transformation projects, shown by a track record of success with other institutions of higher education, demonstrates our characteristic combination of exceptional proficiency, reliability, and value.

We welcome this exciting opportunity to offer our services through The Coalition.

PROGRAM BENEFITS AND COST SAVINGS

- 15% discount on all Mindstream services
- Guaranteed net return of 2 x fees
- No Cost Stress Test - Our tool uses methodology developed by Robert Zemsky, Susan Shaman, and Susan Campbell Baldrige, as laid out in their book, *The College Stress Test*, which focuses on stable and sustained enrollments, secure revenue streams and reasonable expenditures.

Contact: Joseph Garcia, President | jgarcia@mindstreamco.com | (210) 819-7306 | (210) 316-0510

[More Information](#)

NEW PROGRAM!!



Simplify Your Telecom Needs with One Provider for All Solutions

The Coalition is pleased to announce a new partnership with **Granite Telecommunications**. Granite delivers one-stop voice and data solutions to governmental agencies, educational institutions and multi-location businesses throughout the United States and Canada. The initial goal was simple - to make sourcing and managing local and long-distance phone services easier for our customers. Granite does this by providing:

- Savings up to 50%
- A single point of contact, program manager for all customer service issues
- One customizable invoice for all customer locations, both enterprise and nationwide
- An exclusive web-based portal that allows for inventory visibility, customized reporting, usage, ticketing, and more

Today, Granite is the leader in aggregating voice services such as VoIP and Plain Old Telephone Services (POTS) and has extended their unique value-add to a range of modern services including:

- Internet Access
- Managed Wireless POTS Replacement (EPIK)
- DIA Ethernet
- ISDN PRIs
- Premises Equipment
- Wireless Voice and Data
- MPLS
- Long Distance
- Fleet Management
- And more

The Granite Advantage

The features that make Granite a preferred provider to over 75 of the Fortune 100 companies include:

- 24x7x365 Customer Service
- Fully staffed even during severe weather
- Years of experience in multi-location product rollouts

Products and Services

Internet
Fiber
Cable/DSL
Wireless
Mobile Hotspots

Voice
Analog
PRI
VoIP
Cellular

Network
MPLS
Managed VPN
SD-WAN
Layer2, Point-to-Point

Contact: Joseph Gephart | coalition@granitenet.com | (561)868-8190

[More Information](#)

**MAJOR
UPDATE!**

New Group LTC Product Now Available

The Coalition is pleased to announce that AffinityLTC, the Coalition's endorsed partner for Long Term Care insurance, has a new group LTC offering for your employees. The new product is available in all states **except NY, MA, and VT**. AffinityLTC is working on a comparable product for those states.

Features include:

- Allstate Benefits: A+ rated carrier.
- Utilizes Life Insurance with a LTC rider (state specific) which eliminates the "use it or lose it" drawback of a traditional LTC product.
- Completely voluntary program for employees ages 18-80. Full-time and part-time/adjuncts working 20+ hours per week are eligible.
- True Guarantee Issue with benefit up to \$175,000 for employees ages 18-70. (Simplified Issue for ages 71-80).
- Can be set up as direct billing or payroll deduction.
- Easy turnkey enrollment - driven towards online employee entered enrollment - no agent pressure.

Contact:

Amy Ewbank | AffinityLTC | amy@affinityltc.com | 717-737-3060 x301

Mike VanGavree | AffinityLTC | mike@affinityltc.com | 717-737-3060 x300

[More Information](#)

PROGRAM UPDATES



If you are thinking about comparing student health insurance plans or are interested in offering a plan for the first time, take a look at the Coalition Consortium Plan, as well as the advantages and benefits offered exclusively for member schools.

The Coalition Consortium UnitedHealthcare Student Resources Student Health Insurance plans are flexible solutions that provide students with the medical and behavioral health coverage they need throughout their education, on campus or on the road.

The Coalition Consortium leverages the collective purchasing power of private colleges nationwide to ensure schools and students get the same stability and excellent rates as the biggest schools in the country.

Students have access to licensed medical professionals 24/7 through the HealthiestYou telehealth service and can speak with licensed behavioral health specialists without stepping foot out the door. There are NO fees for UHCSR members to use HealthiestYou.

All Plans include:

- Intramural and club sports coverage
- Global Emergency Medical Assistance
- 24/7 Telemedicine
- Mental health telehealth services
- 24/7 Crisis & Counseling Support

Contact: Al Marinucci | amarinucci@firstriskadvisors.com | (267) 880-2300

[More Information](#)

[Request a Quote](#)



Alert: Visa/Mastercard Settlement Update Oral Argument Scheduled - Court of Appeals

As a refresher, the Payment Card Interchange Fee Settlement (known as the Visa/Mastercard Settlement) received final approval in the District Court in December 2019.

As is the case with the vast majority of class action settlements, a handful of groups have appealed the final approval. Fortunately, it is our expectation that the impact of the appeals will be limited to a delay in the claims process.

Status Update

Per the official settlement website, the current status is that the "Second Circuit Court of Appeals has set oral argument regarding objections to final approval of the Settlement for March 16, 2022. Additional details will be provided as they become available."

This is the next step in the possible resolution of appeals and progress toward the potential establishment of a claim submission process.

Next Steps for MCAG Clients

Claims cannot be submitted until all appeals have been resolved. When claim forms do become available, **you will not have to gather nor submit claim forms because MCAG will handle the claims submission on your behalf.**

To Become an MCAG Client, click [HERE](#) to visit MCAG's website for Coalition members. MCAG charges Coalition members an all-inclusive contingent fee at a discounted rate of 20% of recoveries (standard is 30%).

[You can always check our FAQs for the current status of the settlement](#) (click on the Visa/Mastercard tab and view the first question).

The Coalition and its Program Partners Who We Are and What We Do



Visit the playlist – [Who We Are and What We Do](#) on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when

new videos are added.

Program Overview Videos

(+/- 2 minutes each)

Quickly determine programs of interest to research further:

[The Coalition – Who We Are and What We Do](#)

[About Granite Telecommunications](#)

[Employee Screening from CastleBranch](#)

[Settlement Recovery Services from MCAG](#)

[Payment Automation from Paymerang](#)

[Maintenance, Repairs, and Operations Management from Fastenal](#)

Learn more about all the Coalition's cost-saving and transformative programs [HERE](#)

STATE ASSOCIATION NEWS

MISSOURI
COLLEGES FUND INC.
SINCE 1952**Missouri Colleges Fund Announces New President**

Missouri Colleges Fund, Inc. is pleased to announce **Susan Stegeman** as our next President. Susan comes to us with extensive nonprofit and fundraising experience at Special Olympics Missouri where she was responsible for leading the development efforts for 28 years and most recently served as their President/CEO. “We are excited to find someone with such vast experience and personal qualifications to continue the support of private higher education in Missouri,” said Kris Lensmeyer, Chair of the Board. Susan will begin her new duties on February 1, 2022.

MCF congratulates outgoing President Mike Backer on his 16-year career funding student scholarships for thousands of students attending our Missouri four-year private institutions. Mike’s impressive track record includes raising over \$8.7 in scholarships. “We want to thank Mike for his incredible commitment and service to our mission. His legacy formulated educational opportunities that impacted the lives of many students and their families,” said Kris Lensmeyer, Chair of the Board of UCF.

