



The Coalition offers private nonprofit colleges opportunities to save money, streamline operations and improve processes through programs designed specifically to meet your needs. These cost-saving and transformative programs have been aggressively negotiated on your behalf and are available to your college/university because they are a member of your state's private college association.

We hope you'll take some time to learn more about each Coalition program, many of which offer savings and benefits unavailable elsewhere, and join the hundreds of other private colleges and universities across the nation, along with their employees and students, that benefit from these programs.

Visit the [Coalition website](#), [YouTube Channel](#), [contact us](#), or speak with your state association to learn more.



[The Coalition – Who We Are and What We Do](#)

COALITION PROGRAMS

FINANCE

First American Education Finance
Purchasing Card
Project Financing

Paymerang
Electronic AP Payments
Invoice Automation

FISCAL Technologies
Payment Error Prevention

Transact/Cashnet
Incoming Payment Processing

MCAG
Settlement Recovery Services

ATHLETICS

CBIZ Borden Perlman Sports
Intercollegiate Sports Insurance

LEGAL

MCAG
Settlement Recovery Services

IMA
Property/Casualty/Risk
Management/Cyber/Active Aggressor

HR

CastleBranch
Employee Background Screening

UnitedHealthcare
Employee Health Insurance

Liberty Mutual
Auto and Home Insurance

AffinityLTC
Long Term Care Insurance

FACILITIES/ENVIRONMENTAL

Fastenal
MRO and Construction Supplies

First American Education Finance
Project Financing

HEALTH/WELLNESS

UnitedHealthcare
Student Health Insurance

UnitedHealthcare
Employee Health Insurance

HealthiestYou by Teladoc
Telehealth, Tele Mental Health

Click [HERE](#) for details about these programs and contact information.

SUPPLIER SPOTLIGHT



You're Invited: Coalition Purchasing Card Program Webinar

This is a special invitation for Coalition member associations and their schools to join First American Education Finance for an informational webinar on the Coalition's City National Bank PCard program managed by First American Education Finance.

This session will include a live demo of the purchasing card capabilities as well as information on how you can benefit from our group rebate program, **exclusively for Coalition member associations and their schools.**

The Live Demonstration Will Review:

- **How peer institutions are benefiting and utilizing their purchasing cards.** We will provide examples of how your peers are customizing the program to their unique needs and how group rebate programs have impacted your peers.
- **Managing the reconciliation process with customized limits and controls.** With City National Bank's purchasing card program, administrators will have more control throughout the reconciliation process including the ability to override expenses at any point in the process.

- **How to leverage an online program for cardholders to submit expenses.** Cardholder can upload receipts on-the-go and attach the documents to expense reports that can be submitted to program administrators by the due date.
- **Benefitting from a group rebate exclusive for Coalition member schools.** A City National Bank Group Rebate Program allows member schools to take advantage of a higher rebate rate, with no annual fees, based on your group’s total spend each year.

Wednesday, December 8th, 2021

2:00 – 3:00 PM EST

[**REGISTER HERE**](#)

The Coalition’s PCard program offers great **rebates based on the aggregated spend** of a large group, plus:

- Online & mobile capabilities
- Streamline expenses
- Software integration
- Team of experts
- Seamless training & implementation
- Safety & security
- No annual fees
- 100% corporate liability
- 30-day billing cycle and 25-day grace period (additional billing cycles available).
- Earn rebates up to 1.40% based on the group's aggregated spend
- LTI/VPP transactions earn a flat rate of 0.40%

GROUP REBATE FOR COALITION SCHOOLS

1 ADD MEMBERS

Throughout the year, members enroll via a simple sign-up document when they switch to a CNB Card.

2 SPEND NORMALLY

Spend as you normally would throughout the year and take advantage of the benefits of a City National Bank Card Program.

3 RECEIVE REBATE

Enrolled members will enjoy the return of a larger annual rebate and are able to reinvest these savings in their schools.

GROUP SPEND	REBATE RATE
\$2,000,000	0.90%
\$5,000,000	1.35%
\$10,000,000	1.25%
\$15,000,000	1.30%
\$25,000,000	1.40%

MEMBER 1	MEMBER 2	MEMBER 3
\$8,000,000	\$1,500,000	\$500,000
} Cumulative Group Spend		
\$10,000,000		
} Group Rebate Rate		
1.25%		
} Rebate Received		
\$100,000	\$18,750	\$6,250

PROGRAM UPDATES

Small Colleges Make Big Targets for Cyber Crime Strategies to Mitigate Risk on Your Campus

[WATCH HERE](#)

Learning Objectives:

- Current Cyber Environment
- Risks and Challenges Facing Private Colleges
- Preparing an Action Plan
- Changes in the Cyber Insurance Marketplace



Ranked as the 5th largest privately held insurance brokerage firm in the United States, IMA's Higher Education practice has a 100% Success Rate in Driving Down colleges' net cost of their Property & Casualty Insurance Program.

As specialists in designing and implementing association-sponsored collaborative insurance programs, IMA has helped clients achieve an average of over 30% premium savings. In addition, IMA's clients have been able to increase limits and reduce deductibles while maintaining the flexibility to tailor programs for their institution.

For colleges not yet in the program, IMA's proprietary assessment and benchmarking process will allow CFOs and Risk Managers to efficiently and effectively quantify gaps and identify opportunities for improvement.

[LEARN MORE HERE](#)



Invoice Automation for Higher Education

WATCH HERE

Paymerang's Invoice Automation Solution utilizes artificial intelligence to read captured invoices and extract data points which minimizes the amount of manual data entry. The product increases workflow efficiency through the ability to electronically route and approve invoices.

Path to the Perfect Payment

With fraud threats on the rise, it's imperative to have accurate, secure, and centralized data within your accounting system. In this webinar, we introduce you to our top curated best practices to help your AP department become more organized, efficient, and costs effective.

WATCH WEBINAR

Download Info Sheet

New Feature Release

We have recently made a few updates to our **Payment Automation** Product.

What's New?

- *New Functionality Available -- Batches*
 - Bulk resolution of duplicate payments
- *New Functionality Available -- Reports*
 - Batch Insights Report
- *Enhancements*
 - Global Search
 - Addition of filters to sort by specific criteria
 - Banners
 - Addition of banners to communicate key information

LEARN MORE



The Coalition is pleased to announce the renewal of our partnership with YourMembership, a leading provider of Association Management Software to small and mid-sized membership organizations.

Serving thousands of associations across the globe (including 9 Coalition member associations), YourMembership is designed as a one-stop-shop technology platform to drive member success and engagement. With YourMembership, member-based organizations can easily manage their business operations, revenue streams, online presence, and member engagement.

Coalition members have implemented YourMembership's platform to consolidate and replace a collection of disparate technology tools and streamline and automate business processes. Coalition members using YourMembership spend less time on manual administrative processes, and more time focused on delivering an intuitive, valuable, and engaging member experience.

YourMembership's partnership with the Coalition features an unprecedented package of discounts for Coalition members and their member colleges and universities. **YourMembership is great for managing clubs on campus.**

Check out this link to a brief, recorded webinar that previews the major components of YourMembership's offering: <https://www.yourmembership.com/lp/yourmembership-ams-introduction/>

If you would like to learn more, or to schedule a 1:1 overview focused on your organization's unique needs/requirements, please reach out to:

Justin Deragon
Sales Account Manager
YM Membership

Email: justin.deragon@communitybrands.com
Office: (703) 506-7204



PROJECT FINANCING

First American and its parent, City National Bank, are pleased to extend our Finance Programs to the private, nonprofit colleges and universities served by The Coalition and its state association members. Whether you are looking to renew technology or address deferred maintenance projects on your campus, our full suite of programs simplifies project financing allowing you to stay focused on advancing your institution.

Financing Solutions for All Project Types:

- Deferred Maintenance
- Energy Efficiency Upgrades
- Campus Vehicles
- Athletic Equipment & Facility Upgrades
- Faculty and Staff Devices
- Classroom Technology
- Enterprise Software
- Network Infrastructure
- Research Equipment

Program Benefits:

- Access to Lease Management Platform: FA | Experience
- Integrated Master Agreement to facilitate the financing of projects quickly and easily
- A suite of asset management services for roll-out and end of life disposition
- Favorable finance terms customized to your school's project

[Program Brochure](#)

[Why Lease?](#)

[Project Financing Home Page](#)

[Higher Education Success Stories](#)

Learn more at www.faef.com/education



Did you file a claim for the \$2.67 billion BCBS Subscriber Settlement?

Were you eligible for the \$345 million EpiPen Settlement but didn't file?

If you are missing out on these opportunities to recover funds that are due to you from class actions that have already settled, let MCAG do the work for you. MCAG does not create class actions; they continually search for class actions that have already settled and have funds available. MCAG's all-inclusive contingent fee for Coalition members is 20% of recoveries (standard is 30%). Take comfort in relying on the nation's largest settlement recovery firm that is filing claims for more than 200,000 companies.

1. Click [HERE](#) to visit MCAG's website for Coalition members.
2. Enter in your business information and that's it!

It's your money...we want to help you get it back!

TRANSACT **New Transact International Payments Offering Provides Universities with Streamlined Solution to Easily Accept Global Currencies**

Transact, the leader in innovative payment solutions for a connected campus, has launched its new Transact International Payments offering that provides universities with a streamlined approach to accept international currencies. Through a partnership with TransferMate, a globally regulated payments infrastructure-as-a-service, Transact will support the end-to-end processing of international payments for students and universities. **Read more** [HERE](#).

The Coalition and its Program Partners Who We Are and What We Do



Visit the playlist – [Who We Are and What We Do](#) on our YouTube channel. Learn about the Coalition and the valuable goods and services our program partners offer private colleges under the Coalition umbrella. Subscribe to be notified when new videos are added.

Other Videos of Interest

[Why Partner with MCAG?](#)

[Fastenal Overview](#)

[FISCAL Technologies - Leading the Way for Decades](#)

[Paymerang - Proud to Partner with The Coalition](#)

[How ePayments Support Business Continuity for Accounts Payable](#)

(45 minute webinar hosted by Paymerang)

[Protecting Assets & Reducing Costs: Approaching Insurance and Risk Management During a Hard Market](#)

(40 minute webinar hosted by IMA)

[Closing the Gaps – Understanding and Mitigating Your AP, Compliance, Data, and Cyber Risks](#)

(60 minute webinar hosted by FISCAL Technologies, IMA, and Paymerang)

Learn more about all the Coalition's cost-saving and transformative programs [HERE](#)

STATE ASSOCIATION NEWS



Danyelle Okamoto promoted to Director of Member Services and Strategic Initiatives

AICCU is pleased to announce that Danyelle Okamoto has been promoted to Director of Member Services and Strategic Initiatives, following the retirement of Susan Cotton.

Danyelle will be working to enhance and expand member services to AICCU institutions and strengthen AICCU's Enterprise Solutions.

Danyelle can be reached at danyelle.okamoto@aiccu.edu. **Welcome, Danyelle!!**

As the end of the calendar year approaches, we will be saying farewell to some colleagues that have been with us for a long time.



TICUA Vice President, **Diane Berty** will be retiring at the end of the year. TICUA was instrumental in the formation of The Coalition.

Congratulations to **Laura Cornick** who has been promoted to Vice President of TICUA!

TICUA is searching for a **Director of Administration and Logistics**. This position will be responsible for administrative services related to the day-to-day operation of the TICUA office and will report to the Vice President. Read more [HERE](#).



Mike Backer, President of the Missouri Colleges Fund (MCF), also retires as of December 31. MCF has been a Coalition member since 2008.

Coming in 2022...



the search for his successor.

Independent Colleges of Indiana President and CEO **David Wantz** announced his plan to retire in June 2022. Wantz's tenure is marked by innovation and steady leadership during an international pandemic. The ICI Board of Directors has begun



WAICU President, **Rolf Wegenke**, will be retiring after three decades at the helm.

Rolf became president of WAICU in 1992. WAICU represents 23 private nonprofit schools and their nearly 54,000 students.

"I think we're in a very good place," said Wegenke, who's stepping down after the school year. "The presidents have been very entrepreneurial during the pandemic and the last recession and the recession before that."

Read more [HERE](#).

We wish all those in transition, either leaving the Coalition family or joining it, the very best in their new endeavors.

And just for fun...



[Listen](#) to **ICUNJ President Steve Reynolds** and Monmouth University President, Dr. Patrick Leahy's ESPN halftime interview at the October 9th, 2021 Monmouth vs Princeton Football game. They discuss the connection between the two universities, the importance and value of independent higher education in New Jersey, and even some New Jersey football history (Steve Reynolds is a former Princeton quarterback!).



COALITION EVENTS

Recent Events

November 17: Cyber Webinar hosted by IMA. [WATCH HERE](#)

November 17: Invoice Automation from Paymerang [WATCH HERE](#)

November 18: Independent Colleges of Indiana CFO Meeting

Upcoming Events

December 8 (2:00 eastern): PCard Webinar [REGISTER HERE](#)

