

A background image for the main section showing several hands of different skin tones stacked together in a pyramid shape, symbolizing collaboration. The image is slightly blurred and has a dark blue overlay.

# THE POWER — OF — COLLABORATION

## Coalition News

Coalition staff and committee members are busy planning for a productive fall board meeting. We look forward to seeing everyone in Washington on Nov. 18 & 19 as we prepare for another successful year. Meeting materials will arrive in your inbox on November 8.

Prior to the meeting, the Executive Committee asks that you respond to a short survey to help inform a board level discussion about strategic goals for The Coalition. Board members, proxies and those who manage member and collaborative services programs are welcome to respond by Nov. 8: [Coalition Strategic Goals Survey](#)

Thank you,

*Lyen and Anita*

## State Association News



### Dr. Kenya LeNoir Messer selected President & CEO of Louisiana Association of Independent Colleges and Universities

The Board of Directors of the Louisiana Association of Independent Colleges and Universities (LAICU) has selected Kenya LeNoir Messer, Ed. D., as its next president and CEO. Messer will begin her duties on November 1, 2019 and will succeed Dr. Stanton McNeely who was recently appointed president of University of Holy Cross, one of the ten LAICU institutions.



Dr. Messer brings over 20 years of experience in higher education administration at both private and public institutions. Since 2015, Dr. Messer has served as Associate Vice Provost in the office of Diversity within Louisiana State University's office of Academic Affairs. Dr. Messer holds a Bachelor of Science degree from Union College in New York, a Masters in Student Personnel Administration from Columbia.

**Welcome Dr. Messer!**

### Brent Wilder named Interim President of Oregon Alliance of Independent Colleges and Universities (OAICU)



Upon the departure of Jim Bauer, Brent Wilder has returned to the position of Interim President of The Alliance. Brent has served as Vice President since 2012 before which he served as interim president.

We know from Brent's good work as Treasurer of The Coalition that OAICU is in good hands.

**Congratulations Brent!**

## Supplier Spotlight



The Coalition is pleased to announce a new addition to our contract portfolio.

### **The Coalition Property & Casualty Insurance & Risk Management Program managed by IMA**

#### **100% Success rate in driving down Net Cost of risk for Private Colleges**

Ranked as the 5th largest privately held insurance brokerage firm in the United States, IMA's Higher Education practice has designed and implemented association sponsored collaborative insurance programs with a 100% Success Rate in Driving Down colleges' net cost.

This program leverages the buying power of The Coalition to reduce premiums, enhance coverages and improve risk management efficiencies while maintaining the flexibility to tailor the program for the individual institution.

Highlights of The Coalition Private College Property & Casualty Insurance & Risk Management Program managed by IMA include:

- Available to individual institutions immediately – No minimum number needed per state
- Customized policy limits & deductibles for each college – Flexible structure
- Efficient Assessment & Benchmarking Process – quantify opportunity with minimal time
- Enhanced and Strategic Risk Management services and support – maximize resources
- Proven track record - already launched and successful in 2 Coalition member states
- Negotiated best in class terms and conditions – Reduced premiums, improved coverage and deductibles

**Member colleges and universities are invited to participate in a webinar that will provide an overview of The Coalition Private College Property & Casualty Insurance & Risk Management Program** including:

- Highlights of the program structure and how colleges have reduced costs and enhanced their risk management program
- Review of special coverages available thru the program including Cyber & Active Shooter / Aggressor Insurance and risk mitigation
- How CFO's and Risk Managers can benefit from the proprietary, streamlined assessment & benchmarking process

**Wednesday, November 13, at 2:00 pm Eastern**

[REGISTER HERE](#)

or

**Thursday, November 14, at 2:00 pm Eastern**

[REGISTER HERE](#)

[Click here for more information about Protecting Assets, Reducing Cost, and Strategically Mitigating Organizational Risk with the Coalition's IMA Property/Casualty/Risk Management program](#)

## Program Updates



### **CYBER INSURANCE & ACTIVE SHOOTER / WORKPLACE VIOLENCE INSURANCE**

In addition to the webinars introducing the Property/Casualty/Risk Management program, IMA is hosting a webinar about CYBER INSURANCE & ACTIVE SHOOTER / WORKPLACE VIOLENCE INSURANCE - two new programs available to ALL members regardless of participation in the Property/Casualty/Risk Management program. This webinar will share information about the programs and how colleges and universities can access these stand-alone insurance products and benefit from the economies of scale of your state association membership.

**Wednesday, November 20, at 2:00 pm Eastern**

[REGISTER HERE](#)



Thank you to everyone who visited The Coalition booth at the CUBO conferences this year. It was an honor to meet business officers from across the country, share information about the Coalition's cost-saving programs, have a little fun, and give away some prizes.

Mark your calendars for 2020:

WACUBO 2020: April 26-29

SACUBO 2020: May 3-5

CACUBO 2020: Sept 27-29

**See you there!**



## **Announcing E&I's renewed and improved agreement with SAP Concur\* now with significantly enhanced benefits for E&I members**

As the largest and most recognized travel and expense (T&E) management company in the world, SAP Concur provides a comprehensive solution that helps members manage their T&E spending while keeping these expenses within organizational policy guidelines.

The web-based SAP Concur solution is easy-to-use and available on mobile devices for on-the-go expense management.

### Contract Highlights:

- Includes entire catalog with discounts starting at 15% off list price
- Integrated tailored solution to easily manage T&E, invoices, and travel management obligations
- Compliance controls
- Easy-to-use web-based and mobile solutions
- Simple, standardized reporting processes
- Customizable based on member needs

### Getting Started:

Complete the [Letter of Participation](#), [visit our website](#) or contact your [Member Relations Representative](#) or Bob Cutler, Portfolio Support Executive, General Products, at [rcutler@eandi.org](mailto:rcutler@eandi.org).

\* This Lead Public Agency (LPA) agreement is adopted from the University of Connecticut contract #KA010417 for Integrated Travel, Expense and P-Card Administration Solutions (ITEPAS).



**Paymerang is excited to announce a new  
CORPORATE REFERRAL PROGRAM**

Here's how it works:

1. Tell a fellow finance executive about our award-winning ePayables program.
2. Once your referral becomes a client and completes their first batch, we'll waive all your transaction fees for 3 months, earning you even greater rebates.
3. We will waive 3 months of transaction fees for your referral too!

**Spread the word!**

**Call (804) 423-1761 for more information**

## For a quick and easy drop-in section to your next association newsletter, consider adding:



<Your Association> is a member of the Coalition for College Cost Savings (The Coalition). This organization, comprised of 34 member organizations in 32 states, serves more than 900 higher education institutions and over 3 million students across the United States. The organization and staff are dedicated to helping private higher education institutions improve processes and reduce costs through collaboration.

All <Your Association> member colleges and universities have access to The Coalition's national contracts and services. More information on this important benefit can be found [here](#).

### Coalition Collaborative Partnerships

#### **FINANCIAL SERVICES**

PAYMERANG

E-Payables Technology

FISCAL Technologies

AP Forensics

CASHNET

Refund Management and

Payment Processing

JP MORGAN CHASE

Purchasing Card

#### **PROCUREMENT PROGRAMS**

E & I COOPERATIVE

Supplies Services and Equipment

FASTENAL

MRO Contracts

#### **BENEFITS PROGRAMS**

PAN AMERICAN LIFE

Accident, Travel, Sports Insurance

GENWORTH & AFFINITY

Group Long Term Care Insurance

LIBERTY MUTUAL

Auto and Home Insurance

Tuition Insurance

UNITEDHEALTHCARE

STUDENT & EMPLOYEE

Health Insurance

#### **CAMPUS SERVICES**

IMA

Property/Casualty/Risk Management

CASTLEBRANCH

Background Checks

Click [here](#) for details about these programs and contact information.



## Events and Activities

### Recent Events

Sept 29 – October 1: Central Association of College and University Business Officers (**CACUBO**) Annual Meeting

Oct 13 – 16: Eastern Association of College and University Business Officers (**EACUBO**) Annual Meeting

Oct 15: Commission on Independent Colleges and Universities (**CICU**) CFO meeting

### Upcoming Events

WACUBO 2020: April 26-29

SACUBO 2020: May 3-5

CACUBO 2020: Sept 27-29

### Recent Board & Committee Meetings

**Contract & Program Committee:** Oct 2

**Audit & Finance Committee:** Oct 10

**Executive Committee:** Oct 16



Lyen Crews, Coalition President, presenting to CICU CFOs and business officers about saving money and streamlining operations with Coalition programs.

### Upcoming Board & Committee Meetings

**Board of Directors:** Nov 18-19

## Volume Reports

Up-to-date access to all our volume reports in one file: [Volume Report Database](#)  
[Contact the Coalition](#) for the password, if necessary.

Most current volume data for each program:

<b>Blackboard/Cashnet</b>	Q3 2019
<b>CastleBranch</b>	Q2 2019
<b>E&amp;I</b>	Year End 2018
<b>Fastenal</b>	Q2 2019
<b>Genworth Group LTC</b>	Q2 2019
<b>JPMC PCard</b>	Q3 2019
<b>Liberty Mutual Auto &amp; Home</b>	Q2 2019
<b>Liberty Mutual Tuition Insurance</b>	Q2 2019
<b>Pan-American Life Insurance</b>	Q2 2019
<b>Paymerang</b>	Q2 2019
<b>UHC – Student Resources</b>	Q2 2019

