

A background image showing several hands of different skin tones stacked together in a pyramid shape, symbolizing collaboration. The image is overlaid with a semi-transparent dark blue filter.

THE POWER — OF — COLLABORATION

The Coalition's cost-saving and transformative programs are available to you because your college/university is a member of your state's private college member association, and that association is a Coalition member.

We hope you'll take some time to read about what the Coalition has to offer, to contact your state association to learn more, and to join the hundreds of other private colleges and universities across the nation who benefit from these programs.

Lyen (President) and *Anita* (VP of Programs and Communication)

Coalition Collaborative Partnerships

FINANCIAL SERVICES

PAYMERANG

E-Payables Technology

FISCAL Technologies

AP Forensics

CASHNET

Refund Management and

Payment Processing

JP MORGAN CHASE

Purchasing Card

PROCUREMENT

PROGRAMS

E & I COOPERATIVE

Supplies Services and

Equipment

FASTENAL

MRO Contracts

BENEFITS PROGRAMS

PAN AMERICAN LIFE

Accident, Travel, Sports Insurance

GENWORTH & AFFINITY

Group Long Term Care Insurance

LIBERTY MUTUAL

Auto and Home Insurance

UNITEDHEALTHCARE

STUDENT & EMPLOYEE

Health Insurance

CAMPUS SERVICES

IMA

Property/Casualty/Risk

Management/Cyber/Active

Aggressor

CASTLEBRANCH

Background Checks

Click [here](#) for details about these programs and contact information.

COVID-19 Resources

There is no shortage of information about how to manage during the Covid 19 crisis. In an effort to **not** duplicate what you are receiving from other sources, [The Coalition's Covid 19 Resources web page](#) focuses on what Coalition program partners are doing to make their programs more accessible and flexible during this challenging time.

Some highlights:

- Advice from **Fastenal** and **E&I** about purchasing PPE and disinfecting supplies
- Guidance from **CastleBranch** about screening employees and students as they return to campus
- Policy changes from **UnitedHealthcareStudentResources** to ensure participating students continue to receive top-notch physical and emotional care while away from campus
- Using **FISCAL Technologies** to keep your Accounts Payables safe from opportunistic fraudsters who are exploiting confusion as you move to remote operations
- Making payments to vendors, employees, and students from anywhere with **Paymerang**
- Policy adaptations for inter-collegiate sports coverage from **Pan American Life Insurance Group**
- Implementing Long Term Care employee benefits from **AffinityLTC** without face-to-face meetings
- **IMA's** Covid 19 Alert Center offers up to the minute guidance on how to protect your college and its employees

See [The Coalition's Covid 19 Resource Center](#) for details.

State Association News



LAICU awarded Capacity-Building Grant from Council of Independent Colleges

The Louisiana Association of Independent Colleges and Universities (LAICU) has received a grant from the Council of Independent Colleges (CIC) for \$10,000 to fund a resource-development initiative for scholarship fundraising supporting students attending the nonprofit, private colleges and universities in Louisiana.

“We are grateful for the leadership and generosity of the Council of Independent Colleges for selecting the Louisiana Independent College Fund (LICF) to be awarded this capacity building grant for the second year.” said Dr. Kenya Messer, President & CEO of LAICU and Executive Director of LICF. “LAICU/LICF will use the grant to support the LAICU/LICF Strategic Capacity Building Initiative (SCBI), to further strengthen LAICU/LICF’s case for donor support, provide much needed resources to extensively communicate our goals and promote the value and impact that private nonprofit colleges and universities add to the higher education landscape in Louisiana. Given the challenges that we are facing in Louisiana and around the world with the outbreak of COVID 19, now more than ever, the support is needed and sincerely appreciated.”

Michigan Independent Colleges and Universities (MICU) reports on losses related to Covid 19



MICU has developed a [document](#) that outlines the losses related (aggregate data) to COVID-19 for MICU members. MICU will use the document in advocacy work at both the state and federal level.

Supplier Spotlight



A modern campus faces two large goals: maintain a safe, productive environment for educators and students, and get work done as efficiently as possible while getting the most out of finite resources. Fastenal can help by focusing on the unique elements in your situation.

What will help the most?

Inventory management: If your current system has employees running out to pick up any urgently needed items, could that expense be reined in? Fastenal can stock and monitor your inventory to free up employee time and reduce emergency purchases.

Streamlined process: With Lean experts and proven problem solvers, Fastenal can examine a situation and turn solutions around quickly. It's likely

you have unique problems; we offer unique solutions. With decades of experience, and a supply chain stretching across the continent, Fastenal can support your needs.

Online capabilities: Going beyond the typical drop-ship e-commerce model, Fastenal leverages 3,200 locations across the planet to provide faster fulfillment with strategic service and deeper visibility.

“I’m at an on-the ground level, and I see the key things that Fastenal brings to us,” says Steve Clark, the facility manager for the School Board of Sarasota County in Florida. “Obviously cutting time and guys getting their parts is critical, and so is inventory tracking and control. But there are a lot of other support pieces Fastenal offers to us that I personally didn’t know about until we had a solid handshake partnership. Now they’re coming to us with ‘we can do this and that for you,’ sometimes at little to no cost. All of those things just help us to better serve our customers.”

In short, working with Fastenal can help you stay focused on the #1 priority – students learning.

To learn more about contract pricing, products, or inventory management services, visit

[The Coalition’s FASTENAL Program page](#)

or contact Zach Wise, Government Sales Manager at zwise@fastenal.com or 507-313-7206.

WE ARE WHERE YOU ARE[®]
LOCAL PRODUCT AND SERVICE AT 2,700+ FASTENAL STORES

Program Updates



Unleash the Power of Electronic Payments

[How Paymerang ePayments Support Business Continuity for Accounts Payable](#)

(45 minute recorded webinar)

93% of clients said implementation was easier than expected

10 hours or less of client time to implement

*"With the pandemic and the need for our office to **work remotely**, Paymerang has become a necessity for us. We would not be able to operate remotely without it!" - Melissa Woodin, Controller, Hotchkiss School*

*"Implementation is easy, straightforward, and the system is very **simple and user friendly**." - Shelly Lammon, Controller, St. Mary's School, April 2020*

*"Paymerang has been a vital part of our organization's business continuity strategy in the wake of COVID 19. Our team was **up and running in no time**, and now we can make payments from anywhere." - Brian Haylor, CFO, Continuing Healthcare Solutions, April 2020*

*"Paymerang worked diligently with us to get us up and running in **less than 72 hours** in case we had to be out of the office due to mandatory quarantines. We can now run our AP and pay our vendors from anywhere!" - Megan Jurick, Director of Finance, Savannah Christian Preparatory School, March 2020*

*"Don't let time commitment hold you back as the process is simple and you will have **fantastic guidance** through the process." -Robin Opperman, Finance Office Director, Pine Crest Preparatory School, April 2020*

Simple. Secure. Profitable.

[Click for details](#)



IMA offers current (and potential) clients the up-to-the minute information you need to protect and prepare your school and its employees.

- Industry Specific Information
- Insurance Resources
- Legislative and Compliance Alerts
- Employee Benefits Resources
- Live and Recorded Webinars
- FAQs
- CDC Recommendations
- Health Data Projections

[Visit the IMA Covid 19 Alert Center today!](#)

Closing the Gaps on Risk



Experts from Fiscal Technologies, IMA, and Paymerang walk you through strategies to close the gaps that may exist in your financial systems, review steps to mitigate and eliminate risk, and identify ways to protect your institution from breaches.

[Watch the webinar](#)

For information about what Coalition program partners are doing to make their programs more accessible and flexible during this challenging time, visit

[The Coalition's Covid 19 Resource Center](#)



Iron Mountain and E&I have partnered to provide secure services for organizations that need to be in compliance with FERPA (Family Education Rights & Privacy Act) & the Individuals with Disabilities Education Act (IDEA) at very cost effective rate for E&I members.

Services include:

- Records management services (classified & unclassified)
- Document conversion & image on demand services
- Data management services for federal records (classified & unclassified)
- Commercial data management services
- Secure shredding services
- Secure IT asset disposition services
- Data center co-location services
- Data backup & recovery
- Data analytics
- Workflow solutions

For more information, contact your [Member Relations Representative](#) or Joseph Castelluccio, Business Development Manager, General Products & Services, at jcastelluccio@eandi.org.



E&I Welcomes New CEO, Presents 2019 Financial Results During Annual Stockholders' Meeting

E&I Cooperative Services (E&I) held its annual Stockholders' Meeting via virtual conference on April 6, 2020.

The following financial and performance results were shared:

- Member purchases exceeded \$2.6 billion
- The Board voted to return \$2.3 million to members in the form of patronage refunds
- Members realized over \$200 million in savings by using E&I contracts

- Membership increased to over 5,200
- Member satisfaction reached a record high of 93% very or extremely satisfied

E&I's newly appointed CEO Eric Frank shared his appreciation for the Cooperative's mission and his vision for the future. "Education is undergoing a serious and sustained crisis – perhaps of unprecedented proportions – however, E&I was born in crisis," he said, referring to the Cooperative's inception in 1934 during the Great Depression. "I believe the opportunities for our members to reduce costs, preserve quality, and increase access to education are more important now than ever before. E&I will be a key partner in helping our members emerge from these challenging times, stabilize, and ultimately thrive."

