

A background image showing several hands of different skin tones stacked on top of each other in a pyramid shape, symbolizing collaboration. The text "THE POWER OF COLLABORATION" is overlaid in white, bold, sans-serif font. "THE POWER" is on the top line, "OF" is in the middle with horizontal lines on either side, and "COLLABORATION" is on the bottom line.

THE POWER — OF — COLLABORATION

Coalition News

This has been a month like no other. We hope you are staying safe and healthy as you help your member colleges and universities adjust to their new normal and anticipate the long-term effects of the disruptions to their regular operations.

We hope you are staying positive and flexible as you adjust to your new personal normal. Many of you have become homeschool teachers and are getting reacquainted with cooking utensils that have long been neglected.

As opportunities arise to work more effectively as a group than individually, as with the recent sourcing of laptops for your member schools, please don't hesitate to contact us.

We wish your associations and all your member colleges and universities all the best during this trying time.

Lyen and Anita

COVID-19 Resources

There is no shortage of information being published about COVID-19, its effects, and how to deal with the newly developing landscape of education. Below are some resources you may not have come across elsewhere.

Need Laptops?

The Coalition has negotiated with DELL to reserve a large number of laptops for Coalition member schools who are having difficulty securing laptops through their usual channels. No minimum or maximum order. Estimated shipping time is three business days. Payment is by PCard only.

For pricing, specs, and ordering information, Click [HERE](#).

As faculty, staff, and students move toward working from home, here are some good tips to keep in mind:

[6 Campus IT Asset Management Tips During COVID-19 Outbreak](#)



An Employer's Guide to Coronavirus

FREE Webinar

When: **Tuesday, March 24**, 1:00-2:00 PM MST

Where: [Join this webinar](#) on your computer from anywhere.

No HRCI, SHRM, CLE, or other CE credit will be offered for this program.

Even as the COVID-19 pandemic charts new territory daily, employers must follow specific guidance from regulatory agencies and existing law in managing their workplaces. In this free webinar, Foulston Siefkin LLP partners Tara Eberline and Jason Lacey, along with IMA's Employee Benefits leaders Laurie Hoag-Winkler and Kristi Gjellum, will walk you through **key employment and employee benefit issues sparked by the COVID-19 outbreak**.

Topics include employee leaves of absence, ADA considerations for high-risk employees, Occupational Health and Safety Administration requirements related to safe workplaces, health plan coverage related to COVID-19, an update on the impact of the Families First Coronavirus Response Act signed into law on Wednesday, March 18, and more.

[REGISTER HERE](#)

IMA, the Coalition's partner for property/casualty, stand-alone cyber and active aggressor/workplace violence insurance, and risk management services and support, is rapidly developing new information to keep their clients and partners informed as the situation progresses.

Visit the [IMA COVID-19 Alert Center](#) for information about protecting your institution and your employees. Some articles of particular interest to Coalition members might be:

Force Majeure Clauses: While most contracts include a Force Majeure clause, its definition varies widely. Learn more about how contracts can be enforced in light of COVID-19. [Download Force Majeure Review](#)

D&O Alert: The first COVID-19 related D&O claim was filed on March 12, indicating the Coronavirus will have a significant impact on the D&O marketplace. [Download IMA's D&O Alert »](#)

Be better prepared for the next crisis by learning more about [Crisis Communication Planning & Preparedness](#).

While not related specifically to the COVID-19 outbreak, many additional resources from IMA can be found [here](#), including a [Higher Education Market Update for Q1 2020](#) that explains how changes in the property market are likely to affect your rates this year.

For more information about IMA's 100% success rate in driving down the net cost of risk for private colleges, contact:



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E&I Can Help

E&I wants to ensure you have the supplies and services you may need, both in preparation and in the case of response and recovery. Our suppliers are ready to serve you with expedited orders and delivery tracking when possible, though please note that there is a significant shortage of many products that is impacting suppliers and manufacturers globally. For updates on supply options and stock levels, we strongly recommend checking directly with your supplier account representatives. Please do not hesitate to contact your [Member Relations Representative](#) for any assistance during this process.

State Association News

NORTH CAROLINA
INDEPENDENT
COLLEGES & UNIVERSITIES

High Point University Wins NCICU Ethics Bowl

The High Point University team is the champion of North Carolina Independent Colleges and Universities' (NCICU) 9th Annual Ethics Bowl. The team faced Belmont Abbey College in the final round. The theme this year was Ethics in the Agriculture, and the question for the finals was "What ethical responsibilities does the United States have to support the agricultural industry in securing the qualified workers that it needs?"

"All the participants demonstrated a high level of understanding of the complex issues presented to them," said NCICU President Hope Williams. "It was apparent that they had done considerable research in preparation for the Ethics Bowl and their conduct and commitment to the integrity of the event instills me with great faith in these future leaders."



NCICU hosts Purchasing Administrators

On March 11, High Point University hosted the annual meeting of NCICU Purchasing Administrators. The meeting planning committee, comprised of campus representatives from the group, invited presentations from E & I Collaborative Services and others. During their Open Forum session, the administrators shared ideas about new vendors with whom they are working and ways to enhance partnerships with vendors that are currently serving their campuses.



Independent Colleges of Indiana Launches 403(b) Multiple Employer Plan Covering 12 Private Colleges and Universities

ICI is launching one of the largest 403(b) Multiple Employer Plan (MEP) among private colleges in the United States. The ICI MEP will include 12 institutions and cover more than 4,048 employees with \$600 million in assets. The projected savings are estimated to reach nearly \$500,000 each year.

“The ICI MEP is a major milestone in ICI’s work to develop collaborative programs over the past 15-plus years to save money and improve services for our campuses and their students,” says David W. Wantz, president & CEO at ICI. “The ICI MEP will provide substantial, sustainable savings year-after-year in money and staff time; result in better services not only to the campus but its faculty and staff; allow our campuses to directly collaborate with another as the governing board of the MEP’s work; and help control college costs.”

Service providers for the ICI MEP are:

- TIAA: plan record keeper
- PlanPilot: 3(38) fiduciary, plan investment advisor
- Pentegra: 3(16) fiduciary, taking on day-to-day plan management
- Millennium Advisory Services: participant education through individual & group meetings
- ICI: staff will coordinate meetings and facilitate communications between MEP members and providers

The ICI MEP has laid the groundwork and provided a model for another next-level collaboration with ICI’s member institutions—the ICI health benefits consortium.

Supplier Spotlight



Attention HR Officers:

Because of your school's membership in your state private higher education association, you can offer your employees **Auto and Home Voluntary Benefits from Liberty Mutual**. This program provides service and convenience, plus a significant group discount on products employees need – auto, home and renter's insurance. This no-cost, easy to administer benefit program offers a dedicated account team to implement, manage, and coordinate all aspects of the program.

For more information on Liberty Mutual's Auto and Home programs, please contact:

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(585)-613-3880

[Learn More](#)

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Program Updates

*****UPCOMING WEBINAR*****

Closing the Gaps: Understanding & Mitigating Your AP, Compliance, Data, and Cyber Risks

March 31, 1:00 Eastern: Hosted by FISCAL Technologies, IMA, and Paymerang

Organizations lose 5 percent of their annual revenue to fraud, according to the 2018 Association of Certified Fraud Examiners Report to the Nations, and higher education institutions have increasingly become targets of mischievous electronic behavior. Although colleges and university continue to have strong Information Technology (IT) security programs, fraudsters and hackers are a threat to exposing electronic information.

You are invited to join forensic, automation, and insurance experts who will walk you through strategies to close the gaps that may exist in your financial systems, review steps you can take to mitigate and eliminate risk, and identify ways to protect yourself from incurring extensive costs related to breaches.

Learning Objectives:

- Name the biggest fraud risks today.
- Identify the 5 KPIs that should be on everyone's dashboard.
- Learn how automation can streamline and help prevent fraud.
- Recognize steps institutions can take now, in event of a breach later.

Who Should Attend?

College and university presidents, board of trustee members, CFOs, risk managers, business officers, controllers, and anyone involved in electronic security and risk mitigation. Feel free to forward to relevant individuals and/or invite colleagues to join you.

Registration

Register for this free webinar by clicking [CACUBO Webinar - Closing the Gaps](#).

Uncover What is Hiding in your AP and P2P Data

We all know the saying ['The Devil is in the Detail'](#) but do we regularly deep dive into AP and P2P data to uncover what could be hiding?

In a recent [webinar](#), FISCAL Technologies, The Coalition's partner for AP Forensics, shared some of their customers experiences and the risks they uncovered from analyzing their vendor transaction data. This exposed issues across the Purchase to Pay (P2P) function and identified where the costs associated to these risks have been accepted as the norm.

Does your organization need to uncover where these costs are hidden? Do you know what action to take to remove them?

Read this [Blog](#) and [Visit The Coalition's Website](#) to see how FISCAL can help you create [Best-in-Class AP](#) to save costs, reduce risk and identify fraud.

3-Way-Matching - The Weak Link in P2P?

How often have you heard the phrase '**No PO No Pay**'? But when was the last time you checked all the PO's individually on your payment run? Wouldn't be easy, would it?

For years, AP has relied upon 3-way matching to validate the payment of vendor invoices, it is the most common internal control process in the P2P cycle. Although effective as a first line of defense, finance function processes must look deeper into the data and apply further stringent internal process controls, strict oversight of the master supplier file and forensic analysis of transactions – providing greater insight and financial assurance.

Read FISCAL Technologies [blog outlines the 6 most common](#) ways your 3 way matching protection can be bypassed. Get ahead of what could be the weak link in your P2P cycle with [NXG Forensics®](#) and protect your organizational spend prior to payment.

[Visit The Coalition's Website](#) to see how FISCAL can help you create [Best-in-Class AP](#) to save costs, reduce risk and identify fraud.



Michael S. VanGavree Receives National Award Recognized as Industry Leading Long-Term Care Insurance Professional

Michael S. VanGavree, Founder of AffinityLTC, LLC and leader of the Coalition's LTC program, has been named a recipient of the Long-Term Care Sales Achievement Award over multiple years. The Lemoyne, PA professional has been recognized by the American Association for Long-Term Care Insurance, the national trade organization.

"There are over 40,000 insurance and financial professionals who market long-term care insurance," says Jesse Slome, the Association's executive director. "This annual award recognizes those leading professionals working to meet the needs of consumers nationwide."

The award was presented to Michael in recognition of being ranked #1 nationally (across all carriers) in placing premium dollars, as well as #1 in the number of lives insured in Multi-Life sales to businesses, employer groups and organizations. Michael consistently ranks in the top ten producers in the country in this niche marketplace. **Congratulations, Michael!**

AffinityLTC has negotiated a **Best in Class employee Long Term Care Insurance** benefit that can be offered on a **Voluntary or Employer Paid** basis at little to no cost to your institution. They bring a laser-like focus on "service and responsiveness" not only to the institution but also to valued employees today and ongoing.

[Learn More](#)

For a quick and easy drop-in section to your next association newsletter, consider adding:



<Your Association> is a member of the Coalition for College Cost Savings (The Coalition). This organization, comprised of 34 member organizations in 32 states, serves more than 900 higher education institutions and over 3 million students across the United States. The organization and staff are dedicated to helping private higher education institutions improve processes and reduce costs through collaboration.

All <Your Association> member colleges and universities have access to The Coalition's national contracts and services. More information on this important benefit can be found [here](#).

Coalition Collaborative Partnerships

FINANCIAL SERVICES

PAYMERANG
E-Payables Technology

FISCAL Technologies
AP Forensics

CASHNET
Refund Management and Payment
Processing

JP MORGAN CHASE
Purchasing Card

PROCUREMENT PROGRAMS

E & I COOPERATIVE
Supplies Services and Equipment

FASTENAL
MRO Contracts

BENEFITS PROGRAMS

PAN AMERICAN LIFE
Accident, Travel, Sports Insurance

GENWORTH & AFFINITY
Group Long Term Care Insurance

LIBERTY MUTUAL
Auto and Home Insurance

UNITEDHEALTHCARE
STUDENT & EMPLOYEE
Health Insurance

CAMPUS SERVICES

IMA
Property/Casualty/Risk
Management/Cyber/Active Aggressor

CASTLEBRANCH
Background Checks

Click [here](#) for details about these programs and contact information.

Coalition Events and Activities

<p>Recent Events</p> <p>Mar 3: South Carolina Independent Colleges and Universities (SCICU) CFO Meeting</p> <hr style="width: 30%; margin-left: 0;"/> <p>Upcoming Events</p> <p>Apr 27-29: Western Association of College and University Business Officers (WACUBO) Annual Meeting POSTPONED</p> <p>Apr 28: Tennessee Independent Colleges and Universities Association (TICUA) CFO-HR Retreat POSTPONED</p> <p>Apr 29: Kansas Independent College Association (KICA) Business Affairs & Operations Conference CANCELLED</p> <p>Apr 30: Independent Colleges and Universities of Texas (ICUT) Business Officer Meeting</p> <p>May 3-5: Southern Association of College and University Business Officers (SACUBO) Annual Meeting</p>	<p>Upcoming Board & Committee Meetings</p> <p>Apr 16: Contract and Program Committee</p> <p>Apr TBD: Five Year Vision Working Group</p> <p>May 7: Audit & Finance and Executive Committee Joint Meeting</p> <p>May 19: Board of Directors Meeting via webinar</p>
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Volume Reports

Up-to-date access to all our volume reports in one file: [Volume Report Database](#)

[Contact the Coalition](#) for the password, if necessary.

Most current volume data for each program:

Blackboard/Cashnet	EOY 2019
CastleBranch	EOY 2019
E&I	EOY 2018
Fastenal	EOY 2019
Genworth Group LTC	EOY 2019
JPMC PCard	EOY 2019
Liberty Mutual Auto & Home	EOY 2019
Pan-American Life Insurance	EOY 2019
Paymerang	EOY 2019
UHC – Student Resources	EOY 2019

