



COALITION
FOR COLLEGE COST SAVINGS



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— OF —
COLLABORATION

INTRODUCING...

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FISCAL Technologies' NXG Forensics for Colleges

Private colleges and universities nationwide can take advantage of a new financial program as FISCAL Technologies joins The Coalition as a solution provider for Accounts Payable teams.

Increase protection from fraud and risks while simultaneously reducing AP costs

FISCAL Technologies' solution continuously analyzes supplier invoices and vendor master files, identifying improper payments and finding high-risk vendors.

The AP team is alerted BEFORE payments are made, which protects working capital proactively, something the traditional audit and recovery approach is unable to do.

NXG Forensics uses in-depth forensics and artificial intelligence (AI) techniques to deliver an incredibly detailed self-audit every day, providing protection from multiple types of risk, and freeing up time for your AP team to work on higher value-adding tasks.

Leverage FISCAL's experience in higher education and local government

FISCAL has focused on AP-specific risk management for 15 years and has hundreds of customers, including higher education and local government. With 1 billion transactions processed, valued at over \$7 trillion in spend, FISCAL is in a uniquely strong position to protect your spend.

Get a FREE Forensic Risk Review

Identifying areas of risk in AP process can be a challenge on top of day-to-day activities. To help with this, FISCAL offers, free of charge to Coalition members, a Forensic Risk Review (\$7,500 value elsewhere). This proof of concept provides a detailed report of fraud, risk and compliance issues present in a school's AP operations.

If you are interested in recovering overpayments, protecting your working capital and making ongoing process improvements, ask FISCAL about a no-cost, no-obligation Forensic Risk Review today!

The Coalition would like to take this opportunity to formally introduce FISCAL Technologies **to member colleges and universities**. Two webinars have been scheduled to acquaint you with the details of this new program. We hope you will attend a 30-minute webinar on either:

Tuesday, December 10, at 2:00 pm Eastern

or

Wednesday, December 11, at 2:00 pm Eastern

[REGISTER HERE](#)

(use the dropdown menu to choose your preferred date)

More details about the program can be found at [Coalition FISCAL Technologies Program](#)

Program Updates

November is National Long Term Care Awareness Month!

Myths about long term care permeate today's culture. We believe it is important to help people get the facts so they can better prepare for their future and make an informed decision about long term care insurance. Below you will find the top three myths and realities about the need for care, disability and health insurance and caregiving.

Myth #1: I probably won't need this...

You may have heard about long term care in the news or talked about it with friends and family. It's a topic on many peoples' minds, yet perceptions about long term care may not always be accurate. It's good to have all the facts, so you can plan for your future and decide whether long term care insurance will be part of that plan.

One of the biggest misconceptions about long term care is about the need. We often hear, "I probably won't need long term care." It's nice to be optimistic, but the facts point to a different reality.

70% of people over 65 will need long term care. Having a plan to take care of long term care needs in place could make a big difference for you and your family.

Myth #2: Long term care insurance? Don't I already have that?

There are many myths about long term care insurance. One of the biggest myths is that health and/or disability insurance pays for long term care expenses. In fact, many people automatically assume their insurance or Medicare will pay for their long term care. Those types of insurance were not designed to cover long term care.

- Health Insurance/Medicare – Covers short-term acute care such as hospital stays, operations, prescription drugs and doctor's visits.
- Disability Insurance – Replaces a portion of your income and is typically used to pay for basic living expenses when you can't perform your job.

Long term care insurance – Is designed to reimburse expenses you may incur for help with everyday activities you would normally take for granted, like bathing, dressing and moving around when you can no longer care for yourself. This care can be received in the comfort of your own home or in an assisted living or nursing facility if needed.

Myth #3: My family and friends will take care of me...

You may think; “My friends and family will take care of me if I ever need long term care.” They will want to help you, but family may not be close by and friends may have other responsibilities that don’t make it practical. Even though caregiving is can be rewarding, it is demanding. Caregivers are often unprepared for the physical and emotional strain of providing care.

Consider these issues as you think about whether relying on friends and family would be a good option for you. Long term care insurance helps to reimburse the expenses for care you may need if you are unable to perform activities of daily living on your own. Things like eating, bathing, dressing, transferring and using the bathroom. Lessen the financial and emotion toll on your loved ones while protecting your savings with long term care insurance.

Don’t let myths keep you from taking control of your future. Learn more about our long term care insurance offering for employees and family members. Knowing the realities might help you decide whether long term care insurance is right for you.

Please contact us to hear more about the Coalition endorsed Group Long Term Care Insurance Program.

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Best Practices for Mitigating Risks from Active Shooter / Workplace Violence Events

Each year, nearly 2 million American workers are victims of workplace violence. The frequency and severity of active shooter/workplace violence incidents are increasing each year. According to the United States Occupational Health and Safety Administration, workplace violence is the second leading cause of worksite deaths in the country.

Consequently, it is important for colleges and universities to understand this liability and make a business decision to insure against this exposure. The liability and extra expenses tied to these violent acts and/or threats happen immediately. Most standard policies will not respond to an active assailant/workplace violence incident and those that will defend against a lawsuit typically don't pay for crisis management-related expenses.

CACUBO invites all colleges and universities to participate in a webinar from IMA and McGowan program specialists regarding "Active Shooter/Workplace Violence." This webinar will address:

- Lessons learned and quantifying risk exposures to the college and victims related to Active Shooter / Workplace Violence events on campus.
- Examples and best practices to mitigate and manage Active Shooter / Workplace Violence risks on campus.
- Insurance strategies and opportunities for CACUBO members to participate in a cost-effective insurance and risk management program.

Date and Time: 1:00 EASTERN, Thursday, December 5, 2019

Who Should Attend?

College and university presidents, board of trustee members, CFOs, risk managers, business officers, and anyone involved in campus security and risk mitigation should consider participating in this free webinar. Feel free to forward to relevant individuals.

Registration: Register for this free webinar by clicking [HERE](#).



When: Thursday, December 5 @ 2PM ET **Sponsored by:** E&I Cooperative Services
Presented by: SAP Concur & Corporate Travel Planners

With travel touching so many areas of education today, institutions must effectively overcome a variety of travel and expense challenges. Because of this, it's more important than ever to work collaboratively to manage the process seamlessly and within budget constraints.

[Join us](#) for this free webinar to learn helpful guidelines and practical solutions for cost-effective, seamless travel and expense partnerships.

Discussion topics include:

- Study abroad programs
- Faculty and administrative travel
- Duty of Care
- Fraud and compliance
- Real-world solutions and examples

Presenters:

Melissa Guenther, Corporate Travel Planners

Morgan Hoyt, Corporate Travel Planners

Derek Johnson, SAP Concur

Who Should Participate?

Purchasing/Procurement, Campus/Student Travel Departments, Finance Administration



When: Thursday, December 12 @ 2PM ET **Sponsored by:** E&I Cooperative Services
Presented by: Tremco Roofing & Building Maintenance

Imagine the savings available to your institution if you could avoid the hefty costs associated with roof replacements throughout campus. With restoration services, you can extend the lifespan of your roofing systems, ensuring your campus facilities stand the test of time.

[Join us](#) for this webinar to learn how this environmentally sustainable option available through Tremco can improve the energy efficiency of your buildings and help you save 30-50% compared to the cost of buying a new roof. You'll also get all the details on how to begin saving immediately with E&I's competitively solicited contract.

Discussion Topics Include:

- Roof restoration benefits
- How institutions can ensure protection (warranty, quality & performance)
- Case study examples that demonstrate process & results
- Procurement options & best-value offerings
- Actual up-front & long-term savings analysis
- How trackable performance data is gathered & easily shared

Guest Speaker: Regina Martino, *National Education Market Development & Cooperative Solutions Manager*, Tremco Roofing & Building Maintenance

Who Should Participate?

Procurement Officers, CFOs, Business Officers, Physical Plant Directors, Maintenance and Facilities Directors, Sustainability and Energy Officers.



Today it may feel like you will never need air conditioning again, but the summer heat is just around the corner.

GREE's extended 7-year parts warranty promotion is now on!

GREE offers the industry's best standard warranty with 7 years on parts, 5 years labor on the sealed refrigerant system and 2 years labor on functional parts.

- Energy efficiency
- Quiet operation
- Corrosion protection
- Dry mode operation
- Free freight on 8 units or more ([ETAC II](#) or [2600TTW](#))*

* All purchases must adhere to the following requirements: While supplies last. Promotion runs October 15, 2019 – December 31, 2019. Offer cannot be combined with other offers or programs. Management reserves the right to modify or end this promotion at any time.

E-TAC II: More than a PTAC

Specifically designed to meet the rigorous demands of educational institutions, the E-TAC II is GREE's most energy efficient PTAC model. This cool crowd-pleaser keeps your electrical expenses down, while providing unparalleled quiet comfort.



E-mail cehvac.support@carrierenterprise.com or call 844-423-4822 to be connected to an authorized reseller.

White Glove Service Nationwide installation frees you up to focus on other priorities.

- Sustainable removal of old units done the right way
- Refrigerant removal and chain of custody reporting reduces your risk from improper disposal
- Transparent monitoring and reporting program puts you in control



Comfort Excellence

[View Entire Promotion Here](#)



**Paymerang is excited to announce a new
CORPORATE REFERRAL PROGRAM**

Here's how it works:

1. Tell a fellow finance executive about our award-winning ePayables program.
2. Once your referral becomes a client and completes their first batch, we'll waive all your transaction fees for 3 months, earning you even greater rebates.

Spread the word!

Call (804) 423-1761 for more information

State Association News



OJ Oleka named President of Association of Independent Kentucky Colleges and Universities

The Board of Directors of the Association of Independent Kentucky Colleges and Universities (AIKCU) has named OJ Oleka as its next president. Oleka, who currently serves as Chief of Staff for Kentucky State Treasurer Allison Ball, will assume his duties as AIKCU president on December 1. Oleka succeeds Gary S. Cox, Ph.D., who is retiring after serving as AIKCU president since 1997. [Read more here](#)



MICUA Announces New Leadership

The Maryland Independent College and University Association (MICUA) announces the appointment of Sara Fidler as the next President of MICUA, replacing retiring President Tina Bjarekull who led the organization for 17 years. As the President of MICUA, Fidler also serves as the Managing Director of the Independent College Fund of Maryland, a foundation that raises scholarship funds for students attending MICUA member institutions. [Read more here](#)

AICUO Celebrates 50 Years



AICUO celebrated a milestone anniversary of fifty years this month with a reception at the Statehouse. Governor DeWine and Chancellor Gardner were on hand to congratulate member presidents and trustees on this momentous occasion.



Coalition Collaborative Programs

FINANCIAL SERVICES

PAYMERANG
E-Payables Technology

FISCAL Technologies
AP Forensics

CASHNET
Refund Management and
Payment Processing

JP MORGAN CHASE
Purchasing Card

PROCUREMENT PROGRAMS

E & I COOPERATIVE
Supplies Services and
Equipment

FASTENAL
MRO Contracts

BENEFITS PROGRAMS

PAN AMERICAN LIFE
Accident, Travel, Sports Insurance

GENWORTH & AFFINITY
Group Long Term Care Insurance

LIBERTY MUTUAL
Auto and Home Insurance

UNITEDHEALTHCARE
STUDENT & EMPLOYEE
Health Insurance

CAMPUS SERVICES

IMA
Property/Casualty/Risk Management

CASTLEBRANCH
Background Checks

Click [here](#) for details about these programs and contact information.

Events and Activities

Upcoming Events

WACUBO 2020: April 26-29

SACUBO 2020: May 3-5

CACUBO 2020: Sept 27-29

