

A photograph of several hands of different skin tones being stacked on top of each other in a pyramid shape, symbolizing collaboration. The background is a blurred office setting.

THE POWER — OF — COLLABORATION

The Coalition for College Cost Savings supports private higher education by leveraging the collective buying power of private colleges to reduce operating costs, improve the efficiency of internal procedures and ultimately lower the cost of delivering education. The Coalition's goals are to:

- **Provide access to cost saving contracts to higher education institutions regardless of size.**
- **Leverage the collective buying power of private colleges to negotiate contracts that deliver better pricing on products and services.**
- **Investigate and vet organizations that can deliver innovative products or services that increase operational efficiency.**
- **Serve as a procurement resource for higher education administration.**

Coalition Programs

FINANCIAL SERVICES

PAYMERANG
E-Payables Technology

FISCAL Technologies
AP Forensics

CASHNET
Refund Management and
Payment Processing

JP MORGAN CHASE
Purchasing Card

PROCUREMENT PROGRAMS

E & I COOPERATIVE
Supplies Services and
Equipment

FASTENAL
MRO Contracts

BENEFITS PROGRAMS

PAN AMERICAN LIFE
Accident, Travel, Sports
Insurance

GENWORTH & AFFINITY
Group Long Term Care
Insurance

LIBERTY MUTUAL
Auto and Home Insurance
Tuition Insurance

UNITEDHEALTHCARE
STUDENT & EMPLOYEE
Health Insurance

CAMPUS SERVICES

CASTLEBRANCH
Employment Screening

Click [here](#) for details about these programs and contact information.

State Association News

State Associations Awarded Capacity-Building Grants from Council of Independent Colleges (CIC)

CIC's Capacity-Building Grants Program is designed to help State Councils acquire expertise and resources needed to advance the needs of nonprofit, private higher education. The grants provide funds for materials, consultants, software, and research that fundraisers and marketers need.

In last month's newsletter, we congratulated two state associations that were awarded grants. That was just the tip of the iceberg; there were EIGHT state councils that received awards! A full list of recipients is here:

<https://www.cic.edu/news-information/independent-newsletter/spring-2019/state-councils>

Congratulations to ALL the state associations and their foundations that were awarded CIC Capacity-Building grants for 2019!



AICUO President Delivers Commencement Address at MVNU

AICUO President and General Counsel C. Todd Jones delivered addresses on Saturday, May 4 at undergraduate and graduate commencement exercises at Mount Vernon Nazarene University. To watch the addresses, click [here](#). The undergraduate address starts at 28:35; the graduate address starts at 2:18:50. Enjoy!

The Council of Independent Nebraska Colleges Foundation Welcomes New Executive Director



COUNCIL of INDEPENDENT
NEBRASKA COLLEGES *Foundation*



The Council of Independent Nebraska Colleges Foundation (CINCF) is pleased to announce Treva Haugaard has been appointed as Executive Director.

Haugaard will assume her responsibilities May 13, 2019. Haugaard has over 15 years of progressive management responsibility and demonstrated commitment and drive to create positive system change. For the past seven years, Haugaard has served as Executive Director for the Greater Omaha Attendance and Learning Services Center. Haugaard replaces Dr. Dennis Joslin, who is retiring after serving as CINCF Executive Director since January 2018.



New Hampshire College & University Council Names Interim President & CEO

Dr. Debby Scire has been the Executive Director of Campus Compact for New Hampshire since February 2004. Debby first joined CCNH as the Associate Director of CCNH in September of 1997.

Prior to coming to CCNH, Debby served as the Director of Cooperative Education at Northern Essex Community College in Haverhill, MA and was responsible for Cooperative Education, Internships and Service-learning. She served in a similar capacity at Merrimack College, in North Andover, MA.



After graduating from Simmons College and from Harvard University Graduate School of Education, Debby worked in both admissions and residence life. Debby earned her Doctor of Education from New England College.

Supplier Spotlight



Summer is fast approaching – the season for sprucing up, repairing, and rejuvenating campus. Our friends at Fastenal stand ready to assist during this busy season.

Fastenal offers a unique value proposition to our higher education customers - tailored local inventory and personal service at more than 2,100 branches, backed by the distribution, sourcing and e-commerce strength of a major national distributor. Our local presence is what sets us apart. Fastenal is ready to serve colleges and universities by providing local MRO products, service, and inventory management solutions tailored to your needs. Fastenal's industrial vending program will reduce consumption, improve productivity, automate ordering and track every transaction. Utilize your Fastenal contract and start saving time and money today.

“Previously, we simply had cases of batteries in closets, and they may disappear a case at a time. Now, there’s none of that. Batteries are stocked in the machines, we don’t run out, and we only pay for what we use through Fastenal.” – Tom Webber, Operations Manager, City of Sacramento

To learn more about contract pricing, products or inventory management services, contact Zach Wise, Government Sales Manager at zwise@fastenal.com or 1-507-313-7206.

FAST Solutions BIN STOCK



Our binstock solutions range from basic pigeonhole bins to complex production-line systems, but all are backed same-day inventory and hands-on service via our local stores.

FAST Solutions VENDING



We provide the machines and keep them continually filled with needed supplies. You benefit from 24/7 point-of-use access, a hands-free replenishment process, detailed usage reporting, and a significant reduction in consumption and spending.

FAST Solutions E-BUSINESS



Whether you’re looking to simplify online ordering and order management, improve the accuracy and efficiency of your procurement process, or gain visibility and control over your entire value chain, Fastenal has the right solutions for your e-Business needs.

FAST Solutions ONSITE



This is the purest expression of our local service model, bringing dedicated Fastenal personnel, inventory, and solutions within the walls of our customers’ facilities. Our Onsite teams handle all aspects of inventory management – from receiving and kitting, to point-of-use disbursement and reporting.

FAST Solutions INTEGRATED



Through our integrated supply model, we take a flexible yet systematic approach to transform our customers’ purchasing and storeroom management functions into a truly world-class procure to pay process

[Click here for more information about stocking products **LOCALLY & CONVENIENTLY** with **FASTENAL**](#)

Program Updates

As this academic year comes to an end, colleges and universities across the country are already preparing for a new academic year – thinking about how best to educate and care for a new incoming class while continuing to serve returning students.

Wouldn't it be convenient to find all the products your students want and need to protect their health and welfare in one place! From **Tuition Insurance** to safeguard their financial investment to **Student Health Insurance, Intercollegiate Sports Coverage, and Travel Medical and Accident Coverage Abroad** to secure your students' health and well-being on and off the playing field, at home and far away. The Coalition and its program partners offer a suite of insurance products that complement each other and provide a comprehensive coverage package designed to **protect the health and welfare of your students.**

Because your school is a member of your state's private college association, you are eligible to offer beneficial protections and receive discounts and/or special terms that have been negotiated on your behalf by the Coalition. Below is a summary of several products with contact information to learn more about implementing these valuable solutions at your school.



A college education is one of life's biggest financial investments, but it is one that often goes unprotected. That's why Liberty Mutual Insurance is proud to offer **Tuition Insurance** – an affordable type of coverage that protects the thousands of dollars

families pay in tuition, and that they could lose in the event of an unexpected health-related withdrawal such as an injury, illness or mental health condition.

Based on a school's refund schedule, a student who withdraws mid-semester may be eligible to get only a portion of their tuition refunded or receive no refund at all. But with Tuition Insurance, Liberty Mutual can reimburse a family up to 100% (of their insured

costs), including tuition, room & board, and other fees paid to the school. Available at an affordable rate, Tuition Insurance provides peace of mind to students, families, and school administrators.

No Cost for Schools Peace of Mind for Students, Families and Administrators

[DETAILS](#)

[FLYER](#)

To learn more, contact:

Paul D. Richardson, Managing Director, Tuition Insurance Distribution
(617) 733-2646, PaulD.Richardson@libertymutual.com



UnitedHealthcare is dedicated to the **Student Health Insurance** market, serving 390,000 students from over 400 colleges and universities every plan year. A variety of flexible options are available, including major medical plans, preventive care, and adjustments of exclusions such as suicide and drug-related accidents or sickness. All plans include benefits for ADHD, intramural and club sports and a variety of ancillary benefits designed with students in mind. Student Resources supports both voluntary and mandatory student insurance plans.

We Have a Plan for Your Future

[DETAILS](#)

[FLYER](#)

To learn more, contact:

David Opperman, President
(267) 880-2300, Dopper@firstriskadvisors.com



Pan-American Life Insurance Group offers three Accident Insurance programs discounted exclusively for member institutions: 1) Travel Medical & Accident Coverage Abroad, 2)

Intercollegiate Sports, and 3) Mandatory Student, Faculty & Staff Accident coverages. Program features include customization, risk pooling, network discounts, and coordination with other plans. These easy to administer programs include a dedicated team ready to implement, manage, and coordinate all services. With over 100 years of experience and extensive industry knowledge, we are committed to providing exceptional service and innovative solutions to manage accident risk.

People You Can Trust for Life

[DETAILS](#)

[FLYER](#)

To learn more, contact:

Grant S. Mathews, Director, Business Development & Support, U.S. Benefits
(214) 291-7490, gmathews@palig.com

Events and Activities

Recent Events

Apr 29-30: Tennessee (**TICUA**) CFO/HR Meeting

May 5-8: Western Association of College and University Business Officers (**WACUBO**) Annual Meeting

Upcoming Events

June 6: Ohio (**AICUO**) Collaborative Conference

June 19 – 21: Pennsylvania (**AICUP**) Member Meeting on Collaboration

June 25: Oregon (**OAICU**) CFO meeting

July 14 – 16: National Association of College and University Business Officers (**NACUBO**) Annual Meeting

