



THE POWER — OF — COLLABORATION

The Coalition for College Cost Savings supports private higher education by leveraging the collective buying power of private colleges to reduce operating costs, improve the efficiency of internal procedures and ultimately lower the cost of delivering education. The Coalition's goals are to:

- **Provide access to cost saving contracts to higher education institutions regardless of size.**
- **Leverage the collective buying power of private colleges to negotiate contracts that deliver better pricing on products and services.**
- **Investigate and vet organizations that can deliver innovative products or services that increase operational efficiency.**
- **Serve as a procurement resource for higher education administration.**

Coalition Programs

FINANCIAL SERVICES

PAYMERANG
E-Payables Technology

CASHNET
Refund Management and
Payment Processing

JP MORGAN CHASE
Purchasing Card

PROCUREMENT PROGRAMS

E & I COOPERATIVE
Supplies Services and
Equipment

FASTENAL
MRO Contracts

BENEFITS PROGRAMS

PAN AMERICAN LIFE
Accident, Travel, Sports
Insurance

GENWORTH & AFFINITY
Group Long Term Care
Insurance

LIBERTY MUTUAL
Auto and Home Insurance
Tuition Insurance

UNITEDHEALTHCARE
STUDENT & EMPLOYEE
Health Insurance

CAMPUS SERVICES

CASTLEBRANCH
Employment Screening

Click [here](#) for details about these programs and contact information.

State Association News

State Associations Awarded Capacity-Building Grants from Council of Independent Colleges (CIC)

CIC's Capacity-Building Grants Program is designed to help State Councils acquire expertise and resources needed to advance the needs of nonprofit, private higher education. The grants provide funds for materials, consultants, software, and research that fundraisers and marketers need.

Congratulations to the state associations and their foundations that were awarded CIC Capacity-Building grants for 2019!



The Louisiana Independent College Fund (LICF), a division of the Louisiana Association of Independent Colleges and Universities (**LAICU**) received a \$10,000 grant.

“We are thankful to the Council of Independent Colleges for this grant award supporting the development of the Louisiana Independent College Fund,” said Dr. Stanton McNeely, President of LAICU and Executive Director of LICF. “LAICU/LICF will use the grant award for a resource-development initiative that will showcase the transformational experiences of students and alumni who attended Louisiana’s nonprofit, private colleges and universities.”

Specifically, the LAICU/LICF program will highlight the testimonies of first-generation and low-income students and alumni who have benefited from the generosity of donors and the resulting transformations in their educational, personal, and professional lives.

“Independent colleges and universities in this country have proven remarkably effective at educating and graduating low-income and first-generation students in less time, with less student debt,” said Dr. Richard Ekman, President of CIC. “CIC is proud of the track record of State Councils in raising funds to help students afford a private college education, partnering with business and the community to enhance students’ career readiness, and helping individual states achieve their goals of a more educated workforce.”

The Independent Colleges of Texas (**ICUT**) Foundation will use their CIC Capacity-Building Grant award to engage in strategic planning activities with the assistance of Seeds for Change Consulting. The ultimate goal is to establish a business resource council for the Foundation.



SCICU Celebrates Excellence in Teaching

Dr. Jeffrey Perez, President & CEO of South Carolina Independent Colleges and Universities (SCICU), recently hosted SCICU's Excellence In Teaching Awards Dinner (click [here](#) to see a gallery of photos from the awards dinner).



“This is our chance to acknowledge the finest teaching at our campuses. This being my first dinner, I was deeply impressed by the show of support for teaching excellence,” said Dr. Perez. “As I read the profiles of the Excellence in Teaching Award recipients, I was struck by how each professor had a unique approach to teaching, but they all shared a dedication to the success of each and every one of their students.”

About 180 attendees, including seven campus presidents, were on hand to honor the award recipients.

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In the same week, SCICU provided an opportunity for about 100 students at SC's private colleges and universities to shine at their annual State House Day, which is the culmination of their annual student letter writing campaign. Students wrote more than 9,000 letters to their state senators and representatives in support of the South Carolina Tuition Grant Program.

“We kicked off the morning by honoring Sen. Vincent Sheheen as our 2019 Legislative Champion. Sen. Sheheen has been a steadfast supporter of higher education, including our private colleges and universities, and read from a legislative concurrent resolution designating April 8-12 as SC Independent Colleges and

Universities Week. He also shared with the students the impact on legislators of their letter-writing campaign, and for taking the time to personally thank the legislators,” reports Dr. Perez. “After the ceremony, our students met with legislators and other public officials. The smiles and enthusiasm of our students was matched by that of legislators who were delighted to share time with these students who are making the most of the opportunity provided them by the Tuition Grant Program.”

AICU seeking applications for President and CEO



The AICU is seeking a President whose collaborative and strong leadership will enhance the contributions that Arkansas's private colleges and universities make to a broad set of stakeholders that include the citizens of Arkansas, students, and alumni of the member campuses.

[View the job description and learn how to apply here.](#)

Supplier Spotlight



In the spotlight this month are **ALL** the Coalition endorsed programs. Read below for a summary of each and [visit our website](#) for details and contact information.



Affinity LTC has negotiated a best-in-class employee Long Term Care Insurance benefit that can be offered on a voluntary or employer-paid basis at little to no cost to your institution.



Blackboard Payments powered by Cashnet: Whether it's to simplify electronic billing, accept payments all over campus, offer flexible tuition payment plans, or create online storefronts, Blackboard Payments Powered by Cashnet fits your everyday campus needs and gives your students and authorized payers enhanced, flexible payment options.



CastleBranch offers technology driven background screening solutions for your students and entire workforce, including employees, contractors, vendors, volunteers and more.



E&I is a member-owned, not-for-profit sourcing cooperative focused on education. Members have access to a diverse portfolio of competitively awarded contracts and consulting services to help you reduce costs and optimize supply chain efficiencies.



The world's most efficient supplier of OEM, MRO, and construction products.



Liberty Mutual Auto and Home: Voluntary benefits offering savings, service and convenience plus significant group discounts on products your employees need.

Liberty Mutual Tuition Insurance: Help students and their families protect their tuition investment in the event of unforeseen life events.



Pan-American Life Insurance Group offers three Accident Insurance programs discounted exclusively for member institutions: 1) Travel Medical & Accident Coverage Abroad, 2) Intercollegiate Sports, and 3) Mandatory Student, Faculty & Staff Accident coverages.



Paymerang creates an income stream for schools while facilitating electronic payments between colleges and their vendors, employees and students.



United Healthcare StudentResources: Good health is essential to academic success. Reliable health insurance can help protect your students from loss that may result from an accident or illness. Help your students stay healthy and stay in school with coverage from United Healthcare StudentResources.

Visit the Coalition's [Program listing online](#) for more details and contact information.

Program Updates

The Coalition and several of our Program Partners attended SACUBO to meet business officers from across the south and share information about Coalition programs.



Pictured l to r: Grant Mathews – **Pan American Life Insurance Group**; Amy Ewbank – **AffinityLTC**; Lyen Crews – **The Coalition**; Al Marinucci – **FirstRisk Advisors**; Brian Cook – **Paymerang**; Eric Hayes – **Fiscal Technologies**



Events and Activities



The Coalition recently attended and presented at the Kansas Independent College Association's CFO meeting. Pictured are Coalition President, Lyen Crews, and Matt Lindsey, KICA President and Coalition Board Chair.

Recent Events

- Apr 3-5: Spring **ACC** meeting
- Apr 8-10: Southern Association of College and University Business Officers (**SACUBO**) Annual Meeting
- Apr 16: Kansas (**KICA**) CFO Meeting
- Apr 17: Kentucky (**AIKCU**) CFO Meeting



Lyen Crews, Coalition President, and Brian Cook, SVP Higher Education at **Paymerang** exhibit at KICA meeting

Upcoming Events

- Apr 29-30: Tennessee (**TICUA**) CFO/HR Meeting
- May 5-8: Western Association of College and University Business Officers (**WACUBO**) Annual Meeting

