



Returning to Travel – Considerations for 2022 & Beyond

Gallagher Global Risk | 11/22/2021



Student Health &
Special Risk

Market Outlook:

How have insurance carriers responded to COVID-19?



Market Outlook

COVID-19 Exclusions and Limitations Still Exist

Study Abroad & Business Travel Accident policies:

- Insurance carriers continue to classify COVID-19 as a pandemic disease
- The threat or fear of COVID-19 is not considered a covered trigger for Security Evacuation, Trip Interruption, or Trip Cancellation benefits
- COVID-19 testing is not covered unless ordered by a doctor out of medical necessity for a traveler experiencing COVID-19 symptoms; or if a traveler has had a known exposure to a COVID-19 positive individual
- Preventative care is not covered
- Quarantine-related expenses may be excluded from your in-force policy; check with your broker



Best Practices

Return to travel: the new normal for duty of care



Response to the Gap in Coverage

Trip Protection – Cancel For Any Reason / Interrupt For Any Reason

- CFAR/IFAR cover was always available as a supplemental policy – but was not considered in the standard international travel duty of care portfolio of products
 - In today's travel environment, it's a must-have supplement to existing policies CFAR/IFAR
- Coverage includes reimbursement for all non-refundable trip expenses: program fees, airfare, lodging, tours/excursions, etc.
- The threat or fear of COVID-19 is a covered trigger making this an attractive coverage option for prospective travelers
- The insured can cancel or interrupt a trip **for any reason**



Adjusting Policy Structures and Premiums

Accommodating the Unknowns of Travel

- Volume of travel participants and programs remains difficult to predict for 2022
- Paying up-front for a blanket policy is no longer a recommended best practice in the short-term
- Solution is to do a blanket premium deposit with periodic audits based on a daily rate. Example:

2019 Annual Premium	2022 Premium Deposit	2022 Daily Rate (applied to travel days over 1,000)
\$4,000	\$2,000	\$2.00/Day

- Supplement existing policies with CFAR/IFAR

Travel Risk Management: Tools to Consider

Technology

- TRM systems can provide significant value in helping leaders and departments manage travel populations in emergency situations
 - Travel Tracker – know where your travelers are in real-time
 - 2-Way Messaging – ability to communicate efficiently with all travelers
- Digital wallet cards – digital cards that can be saved as contacts in the travelers' phone
 - Policy number
 - 24/7 Travel Assistance phone number
 - Key contact information for trip leaders, directors in the U.S., etc.
- Travel Intelligence portal and mobile-application



Emergency Response Planning

Crisis Response Exercises

- Develop and/or strengthen your International Emergency Response Plan based on all possible crisis events
 - Terrorist incidents
 - Pandemic outbreaks
 - Medical evacuations
 - Repatriation of remains
- Emergency response workshops with key stakeholders on campus
 - Table-top exercises
 - Insurance and 24/7 travel assistance coordination



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